

# TECH

## INSURANCE FOR TECHNOLOGY COMPANIES

### APPLICATION FORM

#### INTRODUCTION

The purpose of this application form is for us to find out who you are and to obtain information relevant to the cover provided by the Esurance® TECH policy. Completion of this application form does not oblige either party to enter into a contract of insurance.

Insurance is a contract of utmost good faith. This means that the information you provide in this application form must be complete, accurate and not misleading. It also means that you must tell us about all facts and matters which may be relevant to our consideration of your application for insurance. Any failure by you in this regard may entitle us to treat this insurance as if it never existed. If a contract of insurance is agreed between you and us this application form will form the basis of the contract.

Important: This policy provides Professional Indemnity insurance on a claims made basis. A claim must be first made against the Insured and notified to us during the period of the policy to be covered. This Policy does not cover any Professional Indemnity claim arising out of any actual or alleged wrongful act occurring before the retroactive date.

#### HOW TO COMPLETE THIS FORM

Whoever fills out the form must be a principal, partner or director of the applicant firm and should make all the necessary enquiries of their fellow partners, directors and employees to enable all the questions to be answered.

If you require any extra space to complete the answers to questions contained within this application form please continue your response in the Additional Information section at the back of the form. Once you have completed the form please return directly to your insurance broker.

### SECTION I: COMPANY DETAILS

1.1 Please state the name and address of the principal Company for whom this insurance is required. Cover is also provided for the subsidiaries of the principal Company, but only if you include the data from all of these subsidiaries in your answers to all of the questions in this form.

Insured company:	
_____	
Contact name:	
_____	
Address:	
_____	
_____	
Telephone:	Email address:
_____	_____
Fax:	Website:
_____	_____

1.2 Please state the number of employees:

1.3 Please tick here if you would like to receive the 'CFC Underwriting Technology Risk' email newsletter.   
*Please note that we will not use your email address for any purpose whatsoever, other than to send you this newsletter. You can unsubscribe at any time.*

Please enter the email address to send this to (if different from e-mail address given above):

1.4 Please state your revenue received in respect of the following years:

	Last complete financial year	Estimate for current financial year	Estimate for next financial year
Domestic revenue:	_____	_____	_____
USA revenue:	_____	_____	_____
Other territory revenue:	_____	_____	_____
Total revenue:	_____	_____	_____
Profit (Loss):	_____	_____	_____

Date of Company financial year end:

1.5 For Stamp Duty purposes please provide a percentage breakdown of your estimated revenue by State or Territory:

NSW	%	VIC	%	QLD	%	SA	%	WA	%
TAS	%	NT	%	ACT	%	O'Seas	%	Total	%

## SECTION 2: ACTIVITIES

2.1 Please briefly describe below the nature of your business activities:

*If you have a brochure, or company literature, please attach to this form.*

2.2 Please give details of the 5 largest contracts you have carried out in the past 3 years.

Name of client	Business of client	Nature of your work undertaken for this contract	Your annual income from this contract	Start date	Completion date
_____	_____	_____	_____	MM / YY	MM / YY
_____	_____	_____	_____	MM / YY	MM / YY
_____	_____	_____	_____	MM / YY	MM / YY
_____	_____	_____	_____	MM / YY	MM / YY
_____	_____	_____	_____	MM / YY	MM / YY

2.3 Approximately how many customers do you have?

2.4 Are you involved in medical, aviation, financial, or telecommunications software?  Yes  No

If 'yes', please provide full details:

2.5 Please provide a full breakdown of your total revenue by activity:

a) Hardware

i. Manufacture and / or sale of own hardware:  %

ii. Distribution / re-sale of third party branded hardware:	<input type="text"/>	%
iii. Installation:	<input type="text"/>	%
iv. Maintenance:	<input type="text"/>	%
b) Software product sales		
i. Sales of own brand shrink wrapped / off the shelf software:	<input type="text"/>	%
ii. Distribution of other brand shrink wrapped / off the shelf software:	<input type="text"/>	%
iii. Customisable software:	<input type="text"/>	%
c) Software services		
i. Installation, including configuration (no coding involved):	<input type="text"/>	%
ii. Customisation (including coding changes):	<input type="text"/>	%
iii. Maintenance:	<input type="text"/>	%
iv. Systems integration:	<input type="text"/>	%
v. End user applications:	<input type="text"/>	%
d) Services		
i. Consultancy:	<input type="text"/>	%
ii. Contract staff:	<input type="text"/>	%
iii. Support services:	<input type="text"/>	%
iv. Project management:	<input type="text"/>	%
v. Training:	<input type="text"/>	%
vi. Data processing:	<input type="text"/>	%
vii. Data communication services:	<input type="text"/>	%
viii. Internet service provision or hosting provided by you:	<input type="text"/>	%
ix. Internet service provision or hosting provided by a third party:	<input type="text"/>	%
x. Application service provision:	<input type="text"/>	%
e) Other (Please detail below):	<input type="text"/>	%

Description of other work:

<hr/>	<hr/>	%
<hr/>	<hr/>	%
<hr/>	<hr/>	%
<hr/>	<hr/>	%
<hr/>	<hr/>	%
<hr/>	<hr/>	%
<hr/>	<hr/>	%
<hr/>	<hr/>	%

Only complete question 2.6 if you also require a quote for General Liability.

2.6 Please state the following:

a) Your total estimated payroll for the next financial year:	<input type="text"/>
b) Your payroll relating to non-manual work away from your premises (such as consulting, programming or similar):	<input type="text"/>

Please detail the nature of this work below:

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c) Your payroll relating to manual work away from your premises:

Please detail the nature of this work below:

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d) Your payroll relating to hazardous work away from your premises:

Please detail the nature of this work below:

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### SECTION 3: CONTRACT & RISK MANAGEMENT INFORMATION

3.1 Do you carry out work only under a written contract signed by every client?

Yes  No

If 'yes' then please supply a copy of your standard form of contract, or typical examples of contracts used.  
If 'no' them please explain in what circumstances, and why:

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3.2 Do you ever accept contracts with your customers in which you accept liability for consequential loss or financial damages greater than the value of the contract?

Yes  No

If 'yes', explain what percentage of your contracts this is applicable to and what these are capped at:

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3.3 Do any of your contracts contain a service credit or liquidated damages regime (if 'yes' please attach sample)?

Yes  No

3.4 Are all your contracts reviewed by an appropriately qualified legal advisor prior to signature?

Yes  No

3.5 Is the delivery of any of your projects / contracts time critical? (e.g. tied to a specific external event, on the critical path for a larger project, tied to a major sporting event, etc.)

Yes  No

If 'yes', please explain:

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3.6 Could the failure of your product / services result in the loss of life or injury to a person?  Yes  No

If 'yes', please explain:

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3.7 Could the failure of your product / services result in damage or destruction to any physical property?  Yes  No

If 'yes' please explain:

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3.8 In the event that your product / service failed or delivery was delayed please select the response which best describes the worst case scenario:

Immediate and significant financial loss:

Immediate minor financial loss:

Financial loss (not immediate):

Insignificant financial loss:

No financial impact:

If anything other than 'No financial impact', please explain:

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3.9 What approximate percentage of revenue, in your current financial year will be paid to sub-contractors?  %

3.10 Do you ensure that sub-contractors have their own Professional Indemnity and General Liability insurance?  Yes  No

## SECTION 4: COMMERCIAL PROPERTY & BUSINESS INTERRUPTION INSURANCE

Only complete this section if you require this cover.

4.1 Please state the address of the premises to be insured (if different from the address given earlier):

<p>PREMISES 1</p> <p>Address: <hr/><hr/><hr/></p> <p>PREMISES 2</p> <p>Address: <hr/><hr/><hr/></p>
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Please continue on a separate sheet if more than 2 premises are to be insured.

4.2 Please detail below any other party (such as a bank or building society) whose financial interest in the premises should be noted on the policy:

Name of party: _____
Interest of party: _____
Address: _____ _____

4.3 Are all of the premises:

- a) Constructed with external walls of brick, stone or concrete and roofed with slate, tiles, concrete, metal, asbestos or any other non-combustible material?  Yes  No
- b) Free from cracks or other signs of damage that may be due to subsidence, landslip or heave and have not previously suffered damage by any of these causes?  Yes  No
- c) In a good state of repair and occupied solely as offices?  Yes  No
- d) Self contained with a lockable entrance door?  Yes  No
- e) Protected by an intruder alarm that is subject to an annual maintenance contract?  Yes  No

*NOTE: We may refuse to pay a claim if all of the devices for the security of your premises (including locks and the intruder alarm) are not put into full and effective operation whenever the premises are closed for business or left unattended.*

- f) Heated by a conventional electric, gas, oil or solid fuel heating system?  Yes  No
- g) Fitted with electrical installations which are inspected at least every 5 years by a qualified electrician and any defect remedied?  Yes  No
- h) Lifts, boilers, steam and pressure vessels inspected and approved to comply with all of the statutory requirements?  Yes  No
- i) Fitted with sprinklers either fully or partially?  Yes  No

*NOTE: Assuming you have answered 'yes' to questions g) and h) above, it is important to keep records of all relevant inspections as we may ask for evidence of these before paying a claim.*

If you have answered 'no' to any of the above questions then please give further details:

_____  _____  _____
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4.4 Please detail the amounts to be insured below for each premises.

*NOTE: The amounts insured you state below should be the full rebuilding or replacement cost in each of the categories. If you understate these amounts you will be under-insuring and we may not pay the full amount of your claim. It is therefore essential that these amounts are as close to the true values of the insured items as possible.*

ITEM	AMOUNT INSURED PREMISES 1	AMOUNT INSURED PREMISES 2
Main building:	_____	_____
Landlord's fixtures & fittings and tenant improvements:	_____	_____
Personal computers, printers and ancillary computer equipment at the office:	_____	_____
All other contents at the office:	_____	_____
Portable computers and associated equipment at home / away from the office:	_____	_____
All other contents at home / away from the office:	_____	_____

4.5 Please state, in respect of portable computers and associated equipment at home / away from the office, the maximum value of any one item (not the total value of all items):

4.6 Please detail the amounts to be insured below for business interruption cover. Note that the maximum indemnity period available is 12 months. You should bear in mind how long it will take you to re-commence trading at another premises when stating the amount insured and indemnity period:

We provide our business interruption cover on a 'Flexible First Loss' basis – please specify a total amount insured for business interruption cover. This amount applies regardless of whether your business interruption loss is loss of income, extra expense, loss of research and development expenditure, project delay costs or accounts receivable. This often enables a smaller total amount insured to be specified and therefore often results in a cheaper premium.

ITEM	AMOUNT INSURED	INDEMNITY PERIOD
Business interruption cover ('Flexible First Loss'):	_____	_____ MONTHS

## SECTION 5: CLAIMS EXPERIENCE & INSURANCE HISTORY

5.1 Please provide details of your current Professional Indemnity insurance, if applicable, and what you require for the next year of insurance:

	Retroactive date	Effective date	Limit	Deductible	Premium	Insurer
Current:	MM / YY	MM / YY	_____	_____	_____	_____
Required:	MM / YY	MM / YY	_____	_____	N/A	N/A

5.2 Please provide details of your current General Liability insurance, if applicable, and what you require for the next year of insurance:

	Effective date	Limit	Deductible	Premium	Insurer
Current:	MM / YY	_____	_____	_____	_____
Required:	MM / YY	_____	_____	N/A	N/A

5.3 Regarding all of the types of insurance to which this application form relates, AFTER ENQUIRY:

- a) are you aware of any loss or damage, whether insured or not, that has occurred to any of the Companies to be insured (or to any existing or previous business of the partners or directors of any of the Companies to be insured) within the last 5 years, or
- b) are you aware of any circumstances which may give rise to a claim against any of the Companies to be insured or any partners or directors thereof, or
- c) have any claims or cease and desist orders been made against any of the Companies to be insured, or partners or directors thereof, or
- d) have any partners or directors of the Companies to be insured been found guilty of any criminal, dishonest or fraudulent activity or been investigated by any regulatory body?

With reference to questions a, b, c and d above:  Yes  No

If the answer to the above is 'yes', then please attach full details including an explanation of the background of events, the maximum amount involved/claimed, the status of the claim(s) or circumstance(s) and any reserve(s) or payment(s) made by you and/or by Insurers, and the dates of all developments and payments.

## SECTION 6: DECLARATION

- I declare that after proper enquiry the statements and particulars given above are true and that I have not mis-stated or suppressed any material fact.
- I agree that this application form, together with any other material information supplied by me shall form the basis of any contract of insurance effected thereon.
- I undertake to inform Underwriters of any material alteration to these facts occurring before the completion of the contract.

Signed: \_\_\_\_\_

Full name: \_\_\_\_\_

Position held at insured: \_\_\_\_\_

Date: DD / MM / YY