

Financial Institutions

Lasting relationships based on a consistent, service driven philosophy

Our business

We write a diversified Financial Institutions account across both mature and emerging markets on an insurance and facultative reinsurance basis which includes both primary, excess of loss, treaty and delegated authority business. We offer a traditional suite of Financial Institution products, including Bankers Blanket Bond, Computer Crime, Professional Indemnity and Directors & Officers Liability underwritten by a team of recognised experts on both a lead and follow basis and reinforced by our experienced, specialist claims team.

Our goal

To offer our brokers market leading insurance solutions that are underpinned by our commitment to service and in-depth understanding of the insureds' businesses.

Our approach

Our account has been built through a consistent underwriting approach which has been developed through our extensive market experience and established working relationships. Central to our approach is the cultivation of long standing relationships with our specialist brokers across the globe, maintained through our comprehensive travel programme. With the benefit of extensive and diverse experience, our specialist underwriters offer bespoke insurance solutions for a wide range of financial institutions. Our empowered team have the expertise to offer coverage that adapts to market developments and regulatory changes and are committed to providing swift considered responses that match our brokers' requirements.

Our focus

We have a broad risk appetite and write a global book of business. We offer coverage for a wide spectrum of financial institutions, including commercial banks, stockbrokers and asset managers, with a focus on middle market institutions on a direct, reinsurance or delegated authority basis.

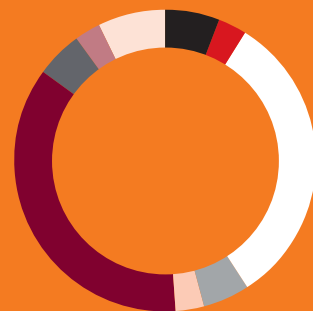
Key features

Maximum line size

- £7.5 million

Territorial scope

- Australasia - 6%
- Africa - 3%
- Europe - 32%
- Far East - 5%
- Middle East - 3%
- USA - 36%
- Canada - 5%
- South America - 3%
- Caribbean & other - 7%



Business composition

- Commercial Banks - 38%
- Fund Managers - 10%
- Building Societies & Mortgage Banks - 13%
- Merchant Banks - 5%
- Stockbrokers - 12%
- All other FI's - 22%



Key benefits for you

- Highly experienced team of recognised market experts
- Global portfolio of insurance and reinsurance written on a primary, excess of loss, treaty basis and delegated authority basis
- Efficient claims service
- Open access to decision makers and swift turnaround times

Recognised market leading experts with an **entrepreneurial** approach



Steve Redding **Financial Institutions Manager**

Steve began his career in the London market in 1986 having worked previously for Trinity Insurance and Eagle Star. He has been employed in his current capacity since 1999 and has comprehensive experience of all aspects of Financial Institutions Insurance encompassing Bankers Blanket Bond, Commercial Crime, Professional Indemnity and Directors & Officers Liability. Steve is a past Deputy Chairman of the Banks Underwriting Group, a London market forum for both the Lloyd's and Company markets. Extensive travel particularly to the USA and Western Europe has led to excellent relationships with a large number of our major clients.

+44 (0)20 7959 1861 +44(0)7917 165960
sredding@antaresunderwriting.com

Steve Willett **Financial Institutions Underwriter**

Steve joined Antares from CNA in April 2013. He started his career as a Liability Claims Broker with Aon in 1999. Over the next nine years he moved onto a number of senior Placement and Producer Broker roles at Willis, Glencairn & Heath Lambert. In 2008 Steve joined CNA. He spent five years developing its Financial Institutions book and established its strategy and products for Investment Managers Insurance. Steve has a broad spectrum of Financial Institutions knowledge, with a particular focus on the Hedge Fund, Private Equity and Stockbroking industries.

+44 (0)20 7959 1872 +44 (0)7970 225511
swillett@antaresunderwriting.com

Tristram Prior BSc (Hons) **Financial Institutions Assistant Underwriter**

Tristram started his career in the insurance industry in 2012 when he joined Antares. His current role is Assistant Underwriter reporting to Steve Redding the Financial Institutions Manager. Tristram is studying for his ACII exams.

+44 (0)20 7959 1863 +44 (0)7827 779084
tprior@antaresunderwriting.com

John Head BA (Hons) **Financial Institutions Underwriting Assistant**

John joined Antares in May 2015 having previously worked as a Senior Associate at Wilton and Bain the Executive search company. He reports to Steve Redding the Financial Institutions Manager, assisting with the day to day maintenance of the account. John has a BA (Hons) in Ancient history.

+44 (0)20 7959 1877 jhead@antaresunderwriting.com