



## Healthcare



### Overview

The evolving world of healthcare requires insurance carriers that understand the unique set of needs and the fast-changing nature of treatments, technology and legislation in the industry. Our healthcare practise is focused on both Life Sciences and Medical Liability.

### Life Sciences

We serve as a single point of contact for all lines of insurance cover required by Life Science companies.

### Covers Available

- Products Liability
- Professional Indemnity
- Clinical Trials Liability
- Medical Liability (Medical Malpractice)
- General Liability
- Employers Liability
- Property & Business Interruption
- Stock and Research Materials
- High Tech Equipment
- Supply Chain Protection
- Revenue and R&D Expenditure

### Core Appetite

#### Devices:

- Surgical Tools
- Monitoring Equipment
- Ambulatory Equipment
- Diagnostic Kits
- Invasive Devices
- Diagnostic Imaging Equipment
- Non-Invasive Equipment
- Durable Goods
- Biochemical Reagents

#### Pharmaceutical & Biotech:

- Product Sales
- Professional Services and Clinical trials in the areas of Therapeutics, Oncology or Dietary supplements, branded or generic



## Medical Liability

### Covers Available

- Medical Liability (Medical Malpractice)
- Products Liability
- Professional Indemnity
- Clinical Trials Liability
- General Liability
- Employers Liability
- Property Covers

### Core Appetite

- Hospitals
- Dialysis Centres
- Home Health Care
- Hospice Care
- Nursing Agencies
- Clinics
- Cancer Treatment
- Medical Imaging
- Dental Clinics
- Laboratories
- Surgery Centres
- Out Of Hours GP services
- Pharmacy

### Why choose CNA Hardy?

For us, the customer comes first.

Our winning proposition is our **commitment to our customers**: We offer more than just a policy – we deliver distinctive insurance solutions and we promise a superior customer service.

**How we deliver on this commitment is what sets us apart from the competition.**

**Here are just some of the reasons you should choose us:**

- **People:** We recognise that our staff bring our commitment to our customers to life. Our priority is to be a great place to work so we continue to attract, retain and develop the best talent in the market.
- **Product:** We develop innovative and specialised solutions by product and industry specialism and create certainty for customers through the delivery of underwriting and service excellence. This comprehensive global product offering supported by superior claim and risk control services is hard to replicate.
- **Partnerships:** We believe in building enduring relationships and want to focus our energy on partnering with customers and producers who value our approach and seek the same.
- **Proven track record:** Our financial strength underpins our contract with our customers. We receive consistently high ratings from AM Best and Standard & Poor's proving our ability to deliver on our commitment should the worst happen.



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