

PRODUCT NEED AND USE:

Where group AD&D coverage is provided to a firm, limits provided to executives, partners or other high-income lives may exceed the retention rules of the Cedant, either alone or in a combination of coverages. High-limit AD&D is used to reinsure amounts exceeding the retention.

SUBJECT INSURANCE:

The subject insurance is usually some combination of Group Basic, Voluntary and Business Travel AD&D, or it may be Individual AD&D with a high issue limit.

REINSURANCE DESIGN/OPTIONS/STANDARDS:

- Reinsurance can be purchased on a quota share or excess basis.
- Ability to quote both individual and group situations.
- Ability to quote on individuals over age 70.
- Underwriting service and quotation usually within a 24 hour standard.

INFORMATION REQUIREMENTS:

- 1. Sum to be insured, ground up, and desired retention.
- 2. Number of lives to be reinsured, and either the specific amounts per person or total volume for all lives, with maximum sum to be reinsured.
- Whether additional benefits such as Permanent Total Disability and a 200% paralysis benefit under the loss schedule are to be provided.
- 4. Ages of Insureds. If group coverage is required and no one is over age 65, then this requirement can be omitted.
- 5. Any known hazardous exposures, whether business (e.g. corporate aircraft, or war risk) or personal (e.g. private flying, or mountaineering).
- 6. Desired coverage: 24 Hour Business and Pleasure, Business Travel only, Air only, Common carrier only, or all conveyance only.

UNDERWRITING NOTES:

Large sums insured may be related to salary by an automatic formula used for a whole group. Sums insured must be financially justified.