



MANCHESTER
UNDERWRITING MANAGEMENT

IT Consultants Proposal Form

IMPORTANT:

In this application:

“**You / Your**” refers to all firms to be insured under this arrangement, including any predecessor or previous business for which cover is required.

“**Firm**” means any business, whether a sole trader, partnership or company, limited in liability or otherwise.

“**Principal**” means any Director, Partner, Member or Sole Trader.

Answers should relate to all work for which cover is required - past, present and future.

You MUST complete all sections of this Application Form. The Application Form must be signed and dated once completed.

This Application Form is for a contract of insurance and **You**, the proposer, must disclose all material facts relevant to this application for Professional Indemnity Insurance and other covers.

All material facts must be disclosed truthfully, to the best of **Your** knowledge and belief at the time of disclosure. **You** must also disclose any changes to the facts disclosed that occur prior to commencement of insurance. The information provided in this Application Form, together with any other information given, will be used by underwriters in their assessment of this application.

Failure to disclose all relevant material facts whilst making this application may lead to the invalidation of any insurance effected, and ultimately result in avoidance of the insurance or non-payment of any claim made.

Full details for coverage provided can be found in our Policy Wordings and Summaries, which are available on request.

1) Please provide full trading names of all **Firms to be insured under this arrangement (**You/Your**):**

Name(s)	Date Established

2) Please provide **Your website address:**

3) Please provide all addresses:

4) If cover is required for **Your previous business (predecessor practices), please provide full details below:**

Name(s)	Start Date	End Date	Reason for winding up/leaving

5) If any of the **Principals require cover for any previous professional business activity not covered elsewhere, please provide details below:**

Name of Principal to be covered						
Name of previous Firm						
Period at previous Firm	From:		From:		From:	
	To:		To:		To:	
Fees for last 3 years of trading	Year	Total	Year	Total	Year	Total
Position held at previous Firm						
Reason for leaving						

6) Do **You have any association with or financial interest in any other **Firm**? Yes No**

If YES, please provide full details below of the nature of the association and the name and business of the third party:

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7) Please supply details of all **Principals**:

Name	Age	Qualifications	Date Qualified	Date of Engagement

8) Please supply details of total numbers of staff:


Principals	Qualified Staff	Unqualified Staff	Others

9) Has any **Principal** ever been convicted of a criminal offence or are any charges/prosecutions pending (excluding minor motoring offences), or been investigated/reprimanded/disqualified by their professional body? Yes No

If YES, please provide full details below:

10) Please provide full details if any **Principal** has been made personally bankrupt or has been associated with any business which has ceased trading, either voluntarily or compulsorily:

11) Please provide details of **Your** current Professional Indemnity insurance arrangements below:

Current Insurer	
Current Broker	
Policy Renewal Date	
Limit of Indemnity	
Excess	
Premium	
If You currently have Professional Indemnity coverage in force, please advise the retroactive date, if any: 	
Date	

12) Please provide a breakdown of turnover/fees generated:

Year End Date (month applicable)

Year End						N/Y Estimate
Work in UK						
Work in EU						
Work in USA/Canada						
Work elsewhere						
Total						

13) Please provide a breakdown of activities and percentage of income generated for each discipline:

(A) Hardware - Sale of own brand	%
(B) Hardware - Distribution of other brands	%
(C) Hardware - Installation/Maintenance	%
(D) Software Sales - Shrink wrapped	%
(E) Software Sales - Own written/customisable	%
(F) Software Services - Installation including configuration	%
(G) Software Services - Customisation	%
(H) Software Services - Developing bespoke applications	%
(I) Software Services - Maintenance	%
(J) Consultancy	%
(K) Provision of Contract Staff	%
(L) Provision of Outsourced/Managed Services	%
(M) Training	%
(N) Other work (please provide full details below)	%

Total: %

14) If **You have declared any income in Question 13 E, F,G or H please provide details below of the software provided and its use:**

Details of Software	End Use

15) Please answer the following questions:

If any of Your services or products should fail, could there be a loss of life or injury?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Do You always use a standard written contract for each client?	<input type="checkbox"/> Yes <input type="checkbox"/> No
If any of Your services or products should fail, could there be destruction or damage to physical property?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Do all contracts include an outline of the scope of services to be provided?	<input type="checkbox"/> Yes <input type="checkbox"/> No
If any of Your services or products should fail, could there be an immediate and large financial loss?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Do all contracts include a limitation of liability?	<input type="checkbox"/> Yes <input type="checkbox"/> No
If any of Your services or products should fail, could there be a significant cumulative financial loss?	<input type="checkbox"/> Yes <input type="checkbox"/> No	Do all contracts include a consequential and economic loss exclusion?	<input type="checkbox"/> Yes <input type="checkbox"/> No

If **You have answered YES to any of the questions above please provide details below:**

16) Please provide details of **Your** 5 largest contracts that have been completed in the past 6 years:

Client	Start Date	Description of Work	Total Contract Value	Your Contract Fee	Estimated Completion Date
			£	£	
			£	£	
			£	£	
			£	£	
			£	£	

17) Please provide details of **Your** 5 largest contracts currently in hand.

Client	Start Date	Description of Work	Total Contract Value	Your Contract Fee	Estimated CompletionDate
			£	£	
			£	£	
			£	£	
			£	£	
			£	£	

18) Do **You** engage the services of sub-contractors? Yes No

If YES, please provide answers to the following, otherwise skip to the next question.

What percentage of fees/turnover was paid to sub-contractors during the last financial year? %

Do **You** always require **Your** sub-contractors to hold their own Professional Indemnity coverage and verify that it is in force? Yes No

If YES, please confirm the minimum limit **You** require them to maintain: £

19) Other than by Sub-contracting, have **You** ever entered into contracts where **You** may incur liability for the services provided by others (such as a consortium involving joint and several liability)? If YES, please provide full details below: Yes No

20) Do **You** undertake any projects wherework is outside the United Kingdom? Yes No

If YES, please provide details of 3 largest projects below:

Country	Client	Start Date	Description of Work	Total Contract Value	Your Contract/ Fee	Est. Completion Date
<input type="text"/>				£	£	
<input type="text"/>				£	£	
<input type="text"/>				£	£	

21) Have **You** at any time entered into a contract that is subject to the law of countries other than the United Kingdom? If YES, please give full details below. Yes No

Country	Client	Start Date	Description of Work	Total Contract Value	Your Contract Fee	Est. Completion Date
				£	£	
				£	£	
				£	£	

22) Have **You** at all times used written agreements for each contract undertaken which clearly outline the services to be provided and have all changes always been confirmed in writing? If NO, please give full details below. Yes No

23) Have **You** ever entered into contracts on behalf of clients? Yes No

If YES, is written sign off for the contract terms always obtained from **Your** client prior to doing so? Yes No

24) Please select the Limit of Liability **You** require quotations for.

	<input type="checkbox"/>		<input type="checkbox"/>
£500,000	<input type="checkbox"/>		<input type="checkbox"/>
	<input type="checkbox"/>		<input type="checkbox"/>
Other Limit of Liability			

25) What Level of Excess do **You** require?

26) Has any claim been made or loss suffered by **You**, whether insured or not, in respect of any of the risks to which this proposal for insurance relates? If YES, please provide details below: Yes No

Date of Claim/loss	Details of claim/loss	Amount Paid	Date Settled	Outstanding Reserve
		£		£
		£		£
		£		£
		£		£
		£		£

27) Are **You aware of any of the following?**

Any circumstances which might lead to a claim against **You**, whether insured or not, in respect of any of the risks to which this proposal for insurance relates? Yes No

Any matter which might otherwise affect the consideration of this proposal? Yes No

Has any application for similar insurance made on **Your** behalf or on behalf of any past or present **Principal** ever been declined, refused renewal, cancelled or accepted only on special terms? Yes No

If YES to any of the above, please provide full details here:

DECLARATION

I/we declare that, after full enquiry, the contents of this application are true and that I/we have not misstated, omitted or suppressed any material fact or information. I/we agree that this application together with any other information supplied by me/us shall form the basis of any contract of insurance which may be effected.

If there is any material alteration to the facts and information which I/we have provided or any new material matter arises before the completion of the contract of insurance, I/we undertake to inform Underwriters.

I/we hereby consent to any information I/we have provided being processed by you for the purposes of providing insurance and claims handling, which may necessitate sharing such information with third parties. Manchester Underwriting Management Ltd. may use this information for marketing (by post, telephone, e-mail or fax) subject to the conditions of the Data Protection Act.

If you do not wish these details to be used for marketing please inform Manchester Underwriting Management Ltd. in writing. Under the Data Protection Act 1998 you have the right to access or amend the information we hold about you. If you would like to exercise either of these rights please contact Manchester Underwriting Management Ltd.

Name of Principal Signing this form:

Signature of Principal:

Date: