

# TOTTEN GROUP

I N S U R A N C E

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## PHARMACEUTICAL CONTAMINATION INSURANCE APPLICATION

Underwriters will rely upon each and every response given in this Proposal Form and any Supplementary Proposal Form in deciding whether or not to insure this risk and if so at what premium, terms and conditions. Underwriters regard every response to be material to their decisions. Failing to answer or answering any question below incorrectly could invalidate any policy of insurance written by Underwriters for this risk.

We have a professional duty of confidentiality and are committed to holding personal information in strict confidence. The information provided to us will only be disclosed where required by law to do so or required to do so in conducting negotiations with third parties, such as insurance companies, on your behalf.

We will further safeguard the security of such information in a manner appropriate to sensitivity of that information.

1. Name of Company \_\_\_\_\_  
 (and all subsidiaries) \_\_\_\_\_
2. Mailing Address \_\_\_\_\_  
 \_\_\_\_\_ Website \_\_\_\_\_
3. Main Contact Name \_\_\_\_\_ Main Contact phone \_\_\_\_\_
4. Describe business of Applicant and any subsidiaries \_\_\_\_\_  
 \_\_\_\_\_

5. Product category  Over the counter drugs  Generic Drugs  Drugs under patent

6. Products to be insured under this coverage

Product	% of Total Sales	Target Market	% Share of Market

7. Please indicate estimated annual sales \_\_\_\_\_ Total number of plants/facilities \_\_\_\_\_

8. Please provide the following

Sales by country	20_____	20_____	20_____
United Kingdom			
European Union			
USA/Canada			
Rest of World			

9. Is any sales are registered in the European Community and Rest of World, please indicate in which states

European Union \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 Rest of World \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_



10. List company's products sold as part of or under another company's label or brand name \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

What percentage of your products are an ingredient/raw material of other products? \_\_\_\_\_ %

11. Please indicate any new products that have commenced production or have entered the public stream of commerce within the last 12 months \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

12. What percentage of your products is manufactured by an outside vendor? \_\_\_\_\_ %

13. Has the applicant agreed to indemnify, hold harmless or contractually restrict in any way, liability in respect of suppliers of products, goods or services (eg suppliers of raw materials or packaging, or contract packers)?  Yes  No

If yes, please provide details \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

14. Total number of company employees \_\_\_\_\_

List below any strikes, riots, work stoppages and/or plant closings in the last three (3) years \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

15. Has the company ever been a direct target of political, racial, environmental, or other extremist or special interest groups?  Yes  No

If yes, please provide details \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Does the company use or pay for animal testing of products?  Yes  No

If yes, please provide details \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Does the company import/export with volatile countries or undertake other activities which might make it a target of extremist or special interest groups?  Yes  No

If yes, please provide details \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_



16. Please provide the following information for the top 3 selling products

	Product 1	Product 2	Product 3
Product Name			
Product Type			
Is it a finished product			
How long have you been manufacturing the product? (for generics only)			
Shelf Life (weeks, months or years)			
Packaging Type (please specify)			
Annual Turnover (£/\$)			
Daily Production (£/\$)			
Daily Production (Units)			
Plant Locations where product is produced			
Number of Production Lines at each location			
Country(ies) where sold			
Largest Batch Size by Value (£/\$)			



QUALITY AND SAFETY

17. Do you have a documented and active Quality and Safety Program? **(please attach copy)**  Yes  No

18. Does the program incorporate and comply with FDA Current Good Manufacturing Practice Regulations (cGMPs) and incorporate Quality Risk Management, such as FDA Guidance: Guidance for Industry, Q9 Quality Risk Assessment) for all products?  Yes  No

Date cGMPs last reviewed and updated \_\_\_\_\_

Does the plan incorporate a Quality Risk Management Process?  Yes  No

When was the date of the last Good Manufacturing Practices (cGMPs) audit? \_\_\_\_\_

**(Please attach copy of the most recent audit report)**

Which allergens are used? \_\_\_\_\_

\_\_\_\_\_

Is there an Allergen Management Program in place to prevent cross contamination? \_\_\_\_\_

\_\_\_\_\_

19. Is there a Quality and Safety Department?  Yes  No

Who is responsible for overseeing and implementing cGMPs? \_\_\_\_\_

Is this person dedicated full time to such work?  Yes  No

If "no", please indicate other responsibilities held by this person \_\_\_\_\_

\_\_\_\_\_

20. In respect of the manufacture and distribution of pharmaceutical products, are you audited to confirm compliance with the regulatory requirements of:

MHRA  FDA  EMEA  Other

How often are audits performed? \_\_\_\_\_

Are audits performed at all your sites?  Yes  No

Give details of any major recommendations made that have not been implemented \_\_\_\_\_

\_\_\_\_\_

21. Do you require your suppliers to abide by quality and safety standards that include cGMPs and Quality Risk Management?  Yes  No

If no, what steps are taken? \_\_\_\_\_

\_\_\_\_\_

What steps are taken to assess the quality and safety standards adhered to by your suppliers? (e.g., supplier audits, application, questionnaire, references, health inspection reports, etc.) \_\_\_\_\_

\_\_\_\_\_

Who (what position(s)) decides whether a supplier is approved? \_\_\_\_\_

Do you have a formal supplier qualification process?  Yes  No



22. Relating to your Product Testing (please select the applicable boxes)

Product Test Type	Raw Materials	In-Line	End of Line
Microbiological			
X-Ray			
Metal Detectors			
Physical			
Chemical			

23. Do you have an in-house testing laboratory?  Yes  No

If yes, what types of tests are conducted by the in-house laboratory? \_\_\_\_\_

If no, do you retain an outside testing laboratory?  Yes  No

If yes, Name of laboratory \_\_\_\_\_

Location of laboratory \_\_\_\_\_

Is it open 24 hours?  Yes  No

Are they accredited to ISO EN 17025  Yes  No

Is there a hold period before shipping?  Yes  No

Is there a "positive release" procedure?  Yes  No

Is there an incoming quarantine process?  Yes  No

Are certificates of product conformance or certificates of analysis (COAs) from the suppliers received?  Yes  No

24. Are all your product labels inspected?  Yes  No

If yes, when and by whom? \_\_\_\_\_

25. Do you collect and monitor customer complaints  Yes  No

If yes, how?  Internet Site  Free phone number  Electronic (i.e. database)  Other \_\_\_\_\_

**RECALL PREPAREDNESS**

26. Is there a written and active recall plan?  Yes  No

Is there a formal recall team in place?  Yes  No

Has the recall plan been tested within the past 12 months?  Yes  No

Have all members of the recall team been trained within the past 12 months?  Yes  No

**Please provide a copy of the recall plan**

27. Is there a written and active MPT/defense plan?  Yes  No

Is there a formal MPT/defense team in place?  Yes  No

Have all members of the MPT/defense team been formally trained within the past 12 months?  Yes  No

**Please provide a copy of the plan**

28. Have the company's products or any of its premises ever been the subject of comment or complaint by any governmental agency or department?  Yes  No

If yes, Which agency or department? \_\_\_\_\_

Date and nature of comment or complaint \_\_\_\_\_

Outcome of such comment or complaint \_\_\_\_\_

Date resolved \_\_\_\_\_



29. Claims history of the company

Products recalled due to an accidental contamination and/or malicious tampering in the last ten (10) years

Division and product \_\_\_\_\_

Reason for recall \_\_\_\_\_

Date of recall \_\_\_\_\_

Recall method utilized \_\_\_\_\_

Cost of recall \_\_\_\_\_

Were any contracts lost/discontinued as a result? (continue on separate sheet if necessary)  Yes  No

30. Does the company know of any actual, threatened or suspected product tampering involving any of the company's products during the last twelve (12) months?  Yes  No

If yes, please give details \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

31. Does the company, its directors and officers, or any other person known to the Insured have knowledge or information regarding any specific fact which may reasonably give rise to a claim under the proposed policy?  Yes  No

Limits of Liability Requested

Accidental Contamination \_\_\_\_\_ Malicious Tampering \_\_\_\_\_

Self-Insurance Retention Requested

Accidental Contamination \_\_\_\_\_ Malicious Tampering \_\_\_\_\_

Please enclose with this proposal form

Recall Plan  Crisis Management Plan  cGMP Audit Report  MPT/Defense Plan  Quality and Safety Program Policy

**Duty of Disclosure**

**It is your responsibility to disclose all material information that is known to you (or which ought to be known to you in the ordinary course of your business) and which might influence an insurer's judgment in determining whether or not to accept your risk. If you are in any doubt as to whether any information is material, you should disclose it. Failure to disclose all material information may entitle insurers to avoid the contract of insurance thereby enabling them not to pay any outstanding claims and to require repayment of all claims previously paid.**

**Declaration**

I/We declare that to the best of my/our knowledge and belief the answers given are true and complete in every respect and all material particulars which may affect the assessment of the risk have been disclosed. Furthermore, I/We undertake to inform you if there is any material change to the information already provided whether before or after a contract of insurance is finalised.

I/We understand that the signing of this Application Form does not bind me to a contract of insurance, but agree that should a contract of insurance be concluded, this Application Form will be deemed incorporated into such contract of insurance.

\_\_\_\_\_  
Applicant Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Position in Organization

**Note:** In respect of European Union domiciled Insured's you and we are free to choose the law applicable to this contract, unless specifically agreed to the contrary, this insurance shall be subject to English Law and the policy and wording will be in English.

\_\_\_\_\_  
**Complete Name and Address of Insurance Brokerage**

**Broker Email Address:** \_\_\_\_\_