# UK/Europe

#### **Service Countries**

- UK
- Denmark
- Ireland
- EU countries\*

#### **Products Available**

- Ding and Dent (SMART repair)
- Finance GAP
- Motor Fleet
- Motor Insurance
- Motor Trade Insurance
- Replacement Vehicle
- Return to Invoice
- Tyre and Alloy Insurance
- Warranty

#### **Options available**

- Partial Loss Excess Reimbursement
- OEM Parts Replacement
- Roadside Assistance

#### **Preferred Segments**

- Banks
- Distributors and Dealers
- Finance and Leasing Companies
- Manufacturers

## **Distribution Channels**

- Point of Sale
- Bancassurance
- Direct and E-marketing
- Telemarketing

### **Key Contacts**

Simon Fletcher (UK & Ireland) Sales and Development Manager simon.fletcher@uk.qbe.com

Shaqeel Hussain (Europe) Head of Automotive Protection shageel.hussain@uk.gbe.com The QBE Automotive Protection team provides centralised underwriting capability and management to all regional hubs via its headquarter in London UK. The team focuses on product innovation and new and existing market development.

QBE Motor Trade insurance solution is offered in the UK to provide commercial combined property, casualty and liability covers for dealers.

	UK	Denmark	Ireland	EU countries*
Ding and Dent (SMART repair) (1)	✓	✓	✓	✓
Finance GAP (1)	✓	✓	✓	✓
Motor Fleet	✓	✓	Х	Х
Motor Insurance	х	✓	х	х
Motor Trade Insurance	✓	х	Х	✓
Replacement Vehicle (1)	✓	✓	✓	✓
Return To Invoice (1)	✓	✓	✓	✓
Tyre and Alloy Insurance (1)	✓	✓	✓	✓
Warranty (1)	✓	✓	✓	✓

(1) Danni POS System used



<sup>\*</sup> Subject to business case