

## **Roofing Contractors**

### Your Clients Protect Canadians from the Elements, We Protect Your Clients from the Unexpected

Its no secret, securing comprehensive and stable liability coverage for your hot-application roofing contractors is no easy feat. Between increasingly severe weather events and the ever-present risk of fire, hot-application roofers are a 'hot-button' for many insurers. At Totten, we have the in-house expertise and industry experience needed to handle the difficult challenges presented by the roofing industry. Working with our insurers, in both the Domestic and Lloyd's markets, we've put together a robust coverage program that is specifically tailored to meet the unique needs of the Canadian roofing industry.

### **Highlights:**

- Capacity: \$10,000,000 in-house, up to \$25,000,000 total.
- Security: Subscribed Pool Arrangement (involving the Domestic and Lloyd's markets).
- Deductible that is applicable only to "Compensatory Payments".
- 'Contractor-Friendly' Application of Heat Warranty that requires only a 1-hr fire watch to be performed.

- Broad base package that includes coverage for Faulty Workmanship, Limited Pollution, Limited Fungi or Spores, Contractors Errors & Omissions, Forest Fire Fighting Expenses and Employee Benefits Errors & Omissions.

- Coverage available for Wrap-Up Difference-in-Conditions, Difference-in-Limits and Difference-in-Deductibles.
- Excess or Umbrella coverage (over both CGL and Auto) available up to \$25,000,000 limits.
- A highly experienced underwriting team that is readily available to answer questions and provide assistance.

# We are proud to make this program available to all quality Roofing Contractors, including, but not limited to, those involved in the following operations:

- Torch-On Roofing (no maximum percentage limitation).
- Hot Tar Roofing (no maximum percentage limitation).
- Hot-Air Welded Roofing.
- Cold Applied Flat Roofing Systems.
- Shingles, Shakes & Tiles.
- Sheet Metal Fabrication & Installations.
- Other Roofing Related Operations (Waterproofing, Eaves Troughs, etc., etc.).

### **Basic Underwriting Considerations:**

- Minimum Premiums:
  - \$2,500 cold-application roofers.
  - \$10,000 hot-application roofers.
- Minimum Deductibles (applicable to "Compensatory Payments" only):
  - \$5,000 cold roofing.
    - \$10,000 hot works.

### For more information, please contact: Drew Collins Manager, Production Underwriting

drew.collins@tottengroup.com 647-826-1435