

Professional Indemnity Insurance Proposal Form Valuers and Property Consultants

IMPORTANT NOTICE TO THE INSURED

The requirement of full and frank disclosure of anything which may be material to the risk for which you seek cover (for example, claims, whether founded or unfounded), is of the utmost importance with this type of insurance.

Your Duty of Disclosure

Before you enter into an insurance contract, you have a duty to tell us anything that you know, or could reasonably be expected to know, may affect our decision to insure you and on what terms.

You have this duty until we agree to insure you.

You have the same duty before you renew, extend, vary or reinstate an insurance contract.

You do not need to tell us anything that:

- ✓ reduces the risk we insure you for; or
- ✓ is common knowledge; or
- ✓ we know or should know as an insurer; or
- ✓ we waive your duty to tell us about.

If you do not tell us something

If you do not tell us anything you are required to, we may cancel your contract or reduce the amount we will pay you if you make a claim, or both.

If your failure to tell us is fraudulent, we may refuse to pay a claim and treat the contract as if it never existed.

Claims Made & Notified Insurance

This insurance is written on a "claims made and notified" basis. This means that the Underwriters indemnify you for Claims (as defined) that are made against you during the period of insurance and notified to the Underwriters during the period of insurance. The policy does **not** provide cover for any claims made against you during the period of insurance if at any time prior to commencement to the period of insurance you became aware of facts which might give rise to those Claims being made against you.

Section 40(3) of the Insurance Contracts Act 1984 provides that where you gave notice in writing to the Underwriters of any facts that might give rise to a Claim against you as soon as reasonably practical after you become aware of those facts, but before the expiry of the period of insurance, the Underwriters cannot refuse to pay a Claim which arises out of those facts, when made, because it was made after the period of insurance had expired.

The policy does not cover your civil liability for breach of professional duty arising from any claim:

- ✓ first made prior to the inception of the Policy;
- ✓ directly or indirectly based upon, or attributable to , or in consequence of, any incident, occurrence, fact or matter which you knew or ought or should have reasonably known, had the potential to give rise to a claim under the Policy; or
- directly or indirectly based upon, or attributable to, or in consequence of any fact, matter, circumstance or occurrence which has been notified under any other insurance attaching prior to the inception date of the Policy.

Retroactive Date

The proposed insurance may be limited by a retroactive date. If so, the policy will not cover any claims or circumstances arising from any events, omissions or conduct prior to such retroactive date.

Subrogation

Where you have prejudiced the Underwriters rights to recover a loss from another party, this may have the effect of excluding or limiting the Underwriters liability in respect of that loss.

Privacy

We safeguard your privacy and the confidentiality of your personal information and are committed to handling your personal information in a responsible way. We will abide by the Privacy Act 1988 (Cth) (the 'Act') including the Australian Privacy Principles which are set out in the Act. We have developed a Privacy Policy that sets out how we collect, store, use and disclose your personal information. Please refer to our website (www.newlinegroup.com.au) for a copy of our Privacy Policy.



APPLICANT DETAILS: VALUERS & PROPERTY CONSULTANTS (AUSTRALIA)

Applicant / Firm to be Insured		ABN	Comn	nencement Da
Principal Address of the Firm:				
Website of Firm (if applicable):				
www.				
Contact Details:				
Contact Person				
Position				
Email				
Telephone				
Date since the Firm has continuously	v carried on the business:			
Name in full of all Partners / Princi / Directors	pals Qualifications	Date Qualified	Partner / Prin	T
• •	Qualifications			cipal / Directo
	Qualifications		Partner / Prin	cipal / Directo
	Qualifications		Partner / Prin	cipal / Directo
	Qualifications		Partner / Prin	y years as a cipal / Directo Prior Pract
	Qualifications		Partner / Prin	cipal / Directo
	Qualifications		Partner / Prin	cipal / Directo
• •	Qualifications		Partner / Prin	cipal / Directo
/ Directors	Qualifications		Partner / Prin	cipal / Directo
/ Directors	Qualifications		Partner / Prin This Practice	cipal / Directo
/ Directors	Qualifications	Qualified	Partner / Prin This Practice	cipal / Directo
/ Directors asse state total numbers of: Principals/ Partners / Directors	Qualifications	Qualified Licensed Real Es	Partner / Prin This Practice State Agents This Practice	cipal / Directo
Principals/ Partners / Directors API Certified Practicing Valuers	Qualifications	Qualified Licensed Real Es Other Professio	Partner / Prin This Practice State Agents This Practice	cipal / Directo



	ole practitioner, does the Applicant have a locum arrangement in force for periods Yes No sence from the office due to leave or sickness?	Not Applic	cable 🗖
	Applicant or any of its principals, directors, partners or employees or sub-contractors red to be licensed or registered under any government legislation or regulation?	Yes 🗖	No 🗖
If Yes	, please provide details of such license or registration:		
Are a	Il such licenses / registrations current?	Yes 🗖	No 🗖
	Applicant aware of any Professional Services or business activity that has been conducted past by the Applicant (or their predecessors in business) that is no longer conducted?	Yes 🗖	No 🗖
If YES	, on your letterhead, please provide the following information:		
✓	Type of Professional Services or business activity;		
✓	Period during which the Professional Services or business activity was conducted;		
✓	$Fee \ income \ in \ the \ last \ three \ \emph{(3)} \ years \ prior \ to \ the \ Professional \ Services \ or \ business \ activity \ ceasing;$		
✓	Reason for the Professional Services or business activity ceasing;		
✓	Confirmation as to whether the Applicant has had any claims or is aware of any matters that couclaim or circumstance arising from such activities.	uld give ris	e to a
GENE	RAL INFORMATION		
a)	After enquiry, has any person for whom insurance is now sought or for whom this proposed insurance would cover ever been the subject of disciplinary proceedings by the API, AVI, RICS or any other professional organisation?	Yes 🗖	No 🗖
b)	In the last complete financial year, did more than 20% of fee income derive from one client?	Yes 🗖	No 🗖
c)	In the last 5 years, has the firm merged with or acquired the business of any sole practitioner,	Yes 🗖	No 🗖
٠,			
٠,	valuation firm or any other business entity?		
d)	valuation firm or any other business entity? Do you anticipate any material changes to the firm or it practice within the next 12 months	Yes 🗖	No 🗖



CONTRACTORS

For the purpose of this Question, the term "Contractor" refers to a person who has or had entered into a contract with the Applicant for the provision of Professional Services for or on behalf of the Applicant. It includes any valuers who sub-contact to you.

13.	Do yo	Yes 🗖	No 🗖			
	If No,	proceed to Question 14.				
	If Yes:			_		
	a)	What proportion of fees were paid to Contractors Last Year?				%
	b)	Do you have any formal procedures / guidelines in place regard	ding t	their engagement?	Yes 🗖	No 🗖
	c)	Do you <u>always</u> ensure that the Contractor has the skills and ab subject valuation?	ilities	s to undertake the	Yes 🗖	No 🗖
	d)	Do you always give them instructions in writing?			Yes 🗖	No 🗖
	e)	Do you require them to maintain their own Professional Indem	nity	insurance?	Yes 🗖	No 🗖
		I. If Yes, what limit of indemnity do you require them to carry? \$	II.	If No, do you require any Contractor to be indemnified under <u>your</u> PI insurance when they are working for or on your behalf?	Yes 🗖	No 🗖
				✓ If Yes, please comp	lete ADDEI	NDUM 1

FEE INCOME INFORMATION

14. a) Please provide details of gross fees received for the following financial years:

Fee Income	3 Years Ago	2 Years Ago	Last Year	Current Year
Year End (Month / Year)	/	/	/	/
Gross Fees (excluding fees paid to Contractors)	\$			
Fees paid to Contractors	\$			
TOTAL FEES	\$			

b) Please provide a percentage split of your income by geographical area:

NSW	VIC	QLD	SA	WA	TAS	ACT	NT	Overseas
%	%	%	%	%	%	%	%	%



c) Split of Gross Fees:

Valuation astinitudamen	27.	27.		
Valuation activity/purpose	3 Years Ago	2 Years Ago	Last Year	Current Year
I. Mortgage Valuation Services				
Mortgage/Re-financing – Residential [see Q 15]	%	%	%	%
Mortgage/Re-financing – Commercial/ Industrial [see Q 15]	%	%	%	%
Rural valuations	%	%	%	%
Development Valuations – Residential [see Question 14 e)]	%	%	%	%
Development Valuations – Commercial/ Industrial [see Q14 e)]	%	%	%	%
Advice to mortgagees in possession	%	%	%	%
Security over loans	%	%	%	%
Leasing, finance and lender securitisation	%	%	%	%
II. Non-Mortgage Valuation Services				
Asset / Tax / Duty Purposes Valuations				
Market value of property (including non-mortgage residential and rural valuations)	%	%	%	%
Matrimonial and family disputes	%	%	%	%
Portfolio valuations	%	%	%	%
Self-managed superannuation fund valuations	%	%	%	%
Tax (including Stamp Duty, GST and capital gains tax), and tax consolidation	%	%	%	%
Financial reporting – i.e., compliance with AASB 116 and AASB3	%	%	%	%
Life interest in property holdings	%	%	%	%
Insurance valuations	%	%	%	%
Plant, Machinery & Equipment valuations	%	%	%	%
Strata Title valuations	%	%	%	%
Advisory / Consultancy & Research Services				
Expert witness/ arbitration/ litigation/ dispute resolution	%	%	%	%
Advice - development controls and environmental planning	%	%	%	%
Expert advice for property sales and purchase	%	%	%	%
Sales data and statistics	%	%	%	%
Demographic studies and trend analysis	%	%	%	%
Strategic property advice	%	%	%	%
Rental assessments and reviews	%	%	%	%
Lease negotiations	%	%	%	%
Government / Municipal Valuations				
Redemptions / Compulsory Acquisitions	%	%	%	%
Municipal / Regulatory valuations	%	%	%	%
Investments / M&A Valuations				
Business Valuations	%	%	%	%
Business combinations and the allocation of actual or adjusted market values into the fixed asset register	%	%	%	%
Mergers and acquisitions of fixed assets as part of a "going concern" or fixed assets for disposal	%	%	%	%
Fixed asset register verification, reconciliation and data cleansing	%	%	%	%
Other	%	%	%	%
Real Estate & Other Services	3 Years Ago	2 Years Ago	Last Year	Current Year
III. Real Estate Services				
Residential Sales –"Off the Plan"	%	%	%	%
Residential Sales – All Other	%	%	%	%
Commercial Sales –"Off the Plan"	%	%	%	%
Commercial Sales – All Other	%	%	%	%



TOTAL	100 %	100 %	100 %	100 %
Other (please specify):	%	%	%	%
Building Surveying	%	%	%	%
Quantity Surveying	%	%	%	%
Architectural Work	%	%	%	%
Environmental / Engineering	%	%	%	%
Property Development	%	%	%	%
Project Management	%	%	%	%
Project Coordination	%	%	%	%
IV. Other Services				
Stock & Station Agent	%	%	%	%
Business Broking	%	%	%	%
Auctioneering	%	%	%	%
Rural Sales	%	%	%	%
No of properties managed Last Year				
- Shopping Centres with 10 Shops or more	%	%	%	%
- Shopping Centres with < 10 Shops	%	%	%	%
- Excluding Shopping Centres	%	%	%	%
Commercial Property/Strata Management				
No of properties managed Last Year				
Residential Property/Strata Management	%	%	%	%

d) Certain Valuations

l.	Are you aware if you have undertaken valuations that are not first mortgage valuations?	Yes 🗖	No 🗖
II.	What percentage of valuations undertaken are for second mortgage, third mortgage or mezzanine lending purposes?		%
III.	Are you always aware of the purpose for which you are providing valuations?	Yes 🗖	No 🗖
IV.	Have you undertaken or do you plan to undertake valuations for Aged Care Facilities?	Yes 🗖	No 🗖
V.	Have you undertaken or do you plan to undertake valuations for <u>quarry / land fill sites or</u> <u>former quarry / land fill sites</u> ?	Yes 🗖	No 🗖
VI.	With respect to land or property subject to or potentially subject to <u>flood</u> , do you always qualify your valuation reports and / or bring this fact to the attention of the reader?	Yes 🗖	No 🗖
VII.	Have you undertaken or do you plan to undertake valuation work $\underline{\text{outside a 50km radius}}$ of your office?	Yes 🗖	No 🗖
VIII.	Do you undertake any work in the <u>USA or Canada</u> ?	Yes 🗖	No 🗖
IX.	Have you undertaken or do you intend to undertake any valuation work for or an behalf of:		
	a. Investec Bank Australia Limited and related entities?	Yes 🗖	No 🚨
	b. La Trobe Financial Services Pty Ltd, La Trobe Capital & Mortgage Corporation Ltd or any other member of the La Trobe Financial Service Group?	Yes 🗖	No 🗖
	c. Equititrust Limited and related entities, the Equititrust Income Fund or the Equititrust Premium Fund?	Yes 🗖	No 🗖
	d. Secured Mortgage Investments Limited and /or Summit Mortgage Funds?	Yes 🗖	No 🗖
	e. Credit Connect Pty Ltd?	Yes 🗖	No 🗖
	f. IMMS Financial Services Limited?	Yes 🗖	No 🗖
	g. Pacific First Mortgage Fund?	Yes 🗖	No 🗖
	h. Gippsreal Limited?	Yes 🗖	No 🗖
	 any Managed Investment Scheme (or entity associated therewith) that has gone into receivership or liquidation? 	Yes 🗖	No 🗖
Χ.	Do you specialise in any particular field of valuations? If Yes, please provide details:	Yes 🗖	No 🗖



MORTGAGE VALUATION ACTIVITIES

15. Please complete the following in respect of MORTGAGE VALUATIONS SERVICES ONLY:

a) Please provide a percentage split of your income by the Source / Type of your business in respect of valuations undertaken for mortgage or financing purposes:

NOTE: ADI's means banks, building societies and credit unions regulated by APRA

Source	Direct		via Valex / Sandstone		Solicitors	Managed Investment	Others	TOTAL
Туре	ADI Lenders	Private Lenders	ADI Lenders	Private Lenders		Schemes & REIT's		
Residential	%	%	%	%	%	%	%	%
Rural	%	%	%	%	%	%	%	%
Mortgages in Possession	%	%	%	%	%	%	%	%
Retail	%	%	%	%	%	%	%	%
Commercial	%	%	%	%	%	%	%	%
Industrial	%	%	%	%	%	%	%	%
P, M & E	%	%	%	%	%	%	%	%
TOTAL	%	%	%	%	%	%	%	100 %

b) What is the percentage breakdown by the following lender types of valuations:

I. Long form valuations	%
II. Short form valuations (including "Property-Pro" format valuations)	%
III. Kerbside assessments	%
IV. Desktop assessments	%
V. Progress reports	%
VI. Other	%

c) Fee Income by Location:

Location	Percentage	Expected Variance in Market over the next 12 Months
CBD and major metropolitan areas (Sydney, Brisbane, Melbourne, Perth, Adelaide, Hobart and population areas greater than 200,000	%	%
Major Metropolitan / Regional areas (population between 25,000 and 200,000 excluding holiday / coastal areas)	%	%
Holiday / Coastal Areas (excluding CBD and Major Metropolitan Areas	%	%
Rural (Population of 25,000 or less)	%	%

d) Please provide the percentage of valuations conducted in the past 12 months as follows:

	By Number	By Percentage	By % of Fee Income
Residential Properties less than \$250,000		%	%
Residential properties between \$250,000 and \$500,000		%	%
Residential properties between \$500,001 and \$750,000		%	%
Residential Properties between \$750,001 and \$1,250,000		%	%
Residential Properties between \$1,250,001 and \$2,500,000		%	%
Residential Properties greater than \$2,500,000		%	%
Commercial / Industrial / Retail Properties > \$5,000,000		%	%



- e) Please complete each of Addendum 2(a) and Addendum (2b) as appropriate in respect of the following:
 - Residential Valuations > \$2.5Mn in the past 36 months; and
 - ✓ Non-Residential Valuations >\$5.0Mn in the past 36 months.
- f) Top 5 Major Clients by type of Lender (do not reference Valex / Sandstone; reference the actual Lender)

Major Clients			Residential	Commercial / Industrial	Other	
I. RETAIL	LENDERS			% of Fees	% of Fees	% of Fees
Banks, Build	ing Societies, C	redit Unions – specify	lender (other than 1 below)			
1. "Big 4" B	anks (ANZ, CBA	, NAB and Westpac	and their subsidiaries)	%	%	%
2.				%	%	%
3.				%	%	%
4.				%	%	%
5.				%	%	%
Private Lend	ers – specify le	nder				
Maximum LVR	Are fees Paid by the Lender?	No. of years you have worked for the Lender	Does Lender have formal Lending Guidelines?			
1.				%	%	%
2.	<u> </u>			%	%	%
3.	I			%	%	%
4.				%	%	%
5.	<u> </u>			%	%	%
II. WHOLE	SALE LENDERS	– specify lender		% of Fees	% of Fees	% of Fees
1.				%	%	%
2.				%	%	%
3.				%	%	%
4.				%	%	%
5.				%	%	%

g) Please state the average value and highest value of properties valued in the past 36 months:

	Average Value	Highest Value	Purpose of Highest Valuation
For Mortgage / Lending Purposes			
Residential Properties	\$	\$	
Commercial / Industrial Properties	\$	\$	
All Other Property	\$	\$	
For All Other Purposes			
Residential Properties	\$	\$	
Commercial / Industrial Properties	\$	\$	
All Other Property	\$	\$	



DEVELOPMENT VALUATIONS

	ave you	ceed to Question 17.		
	• •			
lf	Yes, con	nplete the following Questions:		
	Develo	pment Valuations are valuations of:		
	■ a v	acant land site or a parcel of englobo land - which assesses value on the basis of its use as a de	evelopmei	nt s
	■ an	improved property - which assesses value on the basis that:		
		the improvements are to be demolished and then the land is to be redeveloped; or		
	•	additional improvements are to be carried out and assesses the "as if complete" market v which is greater than 150% of the "as is" market value.	alue at a	fig
a)	•	Are all Development Valuations signed off by a full Associate, Member or Fellow of the API with at least 10 years experience as a Valuer, including 5 years experience in carrying out Development Valuations?	Yes 🗖	N
b		Are initial and subsequent valuation instructions always provided in writing and stipulate the precise basis (or bases) under which the Development Valuation is or was to be provided?	Yes 🗖	N
c)	(Where a Development Valuation is prepared for mortgage purposes or is approved for use in connection with a mortgage transaction, and contains a valuation opinion on an "as if complete" basis does it always also contain a valuation opinion on a "as is" basis at the date of inspection?	Yes 🗖	N
d)		Where the Development Valuation includes a multi-unit development, do you also provide a	Yes 🗖	N
		Mortgagee in Possession valuation which is at least 40% less than the "as if complete" valuation amount?		
e)) .	· ·	Yes 🗖	N
e)) 	valuation amount? If the proposed development does not have development approval, do you clearly inform the reader of your Development Valuation report in writing that this is the case?		
√) I	valuation amount? If the proposed development does not have development approval, do you clearly inform the reader of your Development Valuation report in writing that this is the case? se complete Addendum 3 for all Development Valuations greater than \$2.5Mn undertaken in the		
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19.	Do you	u require any <u>FIDELI</u>	<u>ΓΥ</u> cover?		Yes 🖵	No 🗆
	If No,	please proceed to Q	uestion 20.			
	If Yes,	please complete the	e following:			
	a)	•		m former employers for at least t responsible for money, accounts		No 🗖
	b)	• • •	· · · · · · · · · · · · · · · · · · ·	aud or dishonesty or are you awa e rise to a loss against the Firm?	are, AFTER Yes 🖵	No 🗖
		If Yes, state date	e, circumstances, amount and ste	eps taken to prevent a recurrence	2:	
	c)	Do all cheques d	rawn for more than \$5,000 requ	uire at least two signatures?	Yes □	No 🗖
	d)			liation checked independently of		No 🗖
			-	o or withdraw from bank accoun		
	e)	monthly against		supporting documents checked a lently of those employees making		No 🚨
	f)	Are employees r daily?	eceiving cash and cheques in th	e course of their duties required	to pay in Yes 🖵	No 🗖
INSUR	ANCE HIS	TORY				
20.			cessors) had any insurer decline ncelled or refused to renew?	a proposal, impose special terms	or Yes 🗆	No 🗖
	If Yes,	please provide full o	details:			
21.	Are yo	ou currently insured	for Professional Indemnity insu	rance?	Yes 🗖	No 🗖
	If Yes,	please confirm:				
	cov	ERAGE DETAILS	Current Insurance Period	Previous Insurance Period	2 Years Ago	
	Insu	rance Broker				
	Nam	e of Insurer(s)				
	Limit	t of Indemnity				
	Retro	oactive Date				
	COM	ERAGE DETAILS	Current Insurance Period	Previous Insurance Period	2 Vacre Acc	
	Exce		Current insurance Period	Frevious ilisurance Period	2 Years Ago	
		ewal Date				
	c.iic	460	I .	T Company of the Comp	I and the second se	



	Base	Premium						
NSURAN	ICE SOU	GHT - LIMITS & EXC	ESS					
22.	a)	For what Indemn	ty Limit are quo	otations req	uired?			
		\$1,000,000	\$2,000,000	\$3,00	0,000 🗖	\$5,000,000	\$7,500,000	\$10,000,000
		Other - Please s	pecify:	Ť				
	b)	For what Defence	Costs Limit are	quotations	required?			
		\$500,000		\$1,00 \$	0,000 🗖		\$2,000,000	
		Other - Please s	pecify:	Ť				
	c)	There will be a mi premium saving?			excess. Is a	quotation required	with a voluntary ex	cess to achieve a
		\$10,000		\$25,000		\$50,000		\$100,000
		Other - Please spe	ecify:	\$				
		Note: Minimum E	xcess amounts	will apply.				
CLAIMS I	NFORM	ATION						
		If Yes, please give	details:	ce, please at		equired information	by Attachment Amount Paid by Insurer	Amount Outstanding / to be paid
								to be paid
		Claim 1	1				ı	
		Claim 2	1					
		Claim 3						



		If Yes, what steps have been taken to prevent a recurrence?		
	b)	Are there any circumstances not already notified to insurers which may give rise to a Claim against any entity or individual to be insured by this insurance (including any prior corporate entity and any of the present or former Principals).	Yes 🗖	No 🗖
		If Yes, please give details including estimated cost of claim/loss:		
	c)	Are there any Claims against previous practices, which may give rise to a Claim against any entity or individual to be insured by this insurance (including any prior corporate entity and any of the present or former Principals).	Yes 🗖	No 🗖
		If Yes, please give details including estimated cost of claim/loss:		
	d)	Has any Principal or staff member ever been subject to disciplinary proceedings for professional misconduct?	Yes 🗖	No 🗖
		If Yes, please provide full details:		
	e)	Are you in receipt of any correspondence by any bank, building society, credit union or any other lender for mortgage purposes or Lenders Mortgage Insurer which alleges any liability or potential liability on your behalf in respect of any valuations undertaken by the Firm detailed in Question 1 or any Partner, Principal or Director named in Question 0 ?	Yes 🗖	No 🗖
		✓ If Yes, please attach such correspondence?		
RISK I	MANAGEN	IENT		
24.		e Applicant utilise a formal and uniform quality assurance / best practice approach to all	Yes 🗖	No 🗖
	valuatio	n work? including recording of field notes on file?	Yes 🗖	No 🗖
		• including a formal documented peer review?	Yes 🗖	No 🗖
		• including a formal sign off by a qualified or registered Valuer?	Yes 🗖	No 🗖



	is the Applicant have formal procedures in place to evaluate and approve new clients, contracts for tenders?	Yes 🖬	No 🖵
If Ye	es:		
•	When were they first established?		
✓	By <u>ATTACHMENT</u> please provide details of procedures and provide relevant documentation.		
	the directors / partners and qualified/registered Valuers of the firm regularly attend seminars and cation programmes conducted by the API, AVI, RICS and similar professional bodies?	Yes 🗖	No 🗖
Are	all valuations carried out in accordance with the API practice manual, standards and guidelines?	Yes 🗖	No 🗖
Hav	e all Valuers recently completed the API Risk Management module?	Yes 🗖	No 🗖
)o y	you only undertake valuations based on a <u>written</u> retainer or <u>written</u> instructions from a client?	Yes 🗖	No 🗖
f N	o, how do you determine the scope of the task and the purpose of the valuation work?		
with	es the Applicant have in place formal processes to review their methods, practices and procedures han aim to avoid a re-occurrence of any past incidents, claims or circumstances which may give rise professional indemnity claim?	Yes 🗖	No 🗖
	es, please provide or attach details of this process:		
Doe f Ye	es the Applicant use a standard form of contract or terms of engagement?	Yes 🗖	No 🗖
•	Please confirm what percentage of <u>Last Year's Fees</u> were subject to your standard contract or terms of engagement		
√	Please attach a copy of your standard contract or terms of engagement.		
✓	On separate letterhead, details procedures for reviewing non-standard contracts or terms.		
)oe	es the Applicant operate from more then one office?	Yes 🗖	No 🗖
f Ye	es, please provide the following <u>by attachment</u> in relation to each location:		
✓	Name of person in charge and whether that person is domiciled at that location.		
✓	How compliance with corporate policies and procedures are adhered to.		
✓	Years of service with the Applicant.		
✓	Qualifications.		
D	oes the Applicant undertake any Property Management services (refer Q 14c) III)?	Yes 🗖	No 🗖
If	Yes:		
a	Does the Applicant receive from the Landlord whose property is managed by the Applicant, evidence of current Public Liability insurance with a sum insured of at least \$10,000,000?	Yes 🗖	No 🗖
b	Is this checked annually to ensure that each policy has been renewed?	Yes 🗖	No 🗖
IJ	I and the second se		



c)	Does the Applicant use standard property management and/or standard strata management agreements (as recommended by the Real Estate institute in their state or territory)?	Yes 🗖	No 🗆
d)	Does the Applicant maintain in writing a complaints / repairs register in register in respect of all properties managed?	Yes 🗖	No 🗆
e)	Does the Applicant have authority from all Landlords in order to undertake necessary repairs to properties managed to ensure tenants' "quiet enjoyment"?	Yes 🗖	No 🗆

DECLARATION

I hereby declare that:

- 1. I/We am authorised to complete this Proposal Form and to accept the quotation terms for this insurance on behalf or the Firm referred to in Question 1 (including on behalf of its partners, principals and directors); and
- 2. All answers to the questions contained in this Proposal Form are, AFTER ENQUIRY, true, correct and complete and that no material facts have been misstated, omitted or suppressed; and
- 3. I/We have diligently made all necessary and detailed enquiries in order to comply with the Duty of Disclosure; and
- 4. I/We have received the Important Notice at the beginning of this Proposal Form and I/We have read and understood the contents therein; and
- 5. I/We understand that, up until a contract of insurance is entered into, I am under a continuing obligation to immediately inform the Underwriters of any change in the particulars or statements contained in this Proposal Form or accompanying documents: and
- 6. Except where indicated to the contrary, I/We understand that any statement made in this Proposal Form (or Addendum or attachment hereto) will be treated by the Underwriters as a statement by all entities and all persons to be insured; and
- 6. I/We understand that the submission of this Proposal Form does not bind either the Underwriters or the Firm specified in Question 1 to enter into a binding contract of insurance.

Signed:	
Capacity:	
Company:	
Date:	

It is important the signatory/signatories to the Declaration is/are fully aware of the scope of this insurance so that all questions can be answered. If in doubt, please contact your insurance broker since non-disclosure may affect an Insured's right of recovery under the policy or lead to it being avoided.

PLEASE CHECK THAT YOU HAVE ANSWERED ALL QUESTIONS THOROUGHLY AND YOU HAVE COMPLETED THE CHECKLIST BELOW:



QUESTION	UNDERWRITING ISSUE	RES	PONSE - B	Y ATTACHMENT
11	Professional Services or business activities no longer undertaken	Yes 🗖	No 🗖	Not Applicable
13 e) II	Contractors – see Annexure 1	Yes 🗖	No 🗖	Not Applicable 🚨
15 e)	Valuations above certain amounts – see Annexure 2(a) and Annexure 2(b)	Yes 🗖	No 🗖	Not Applicable 📮
16	Development Valuations – See Annexure 3	Yes 🗖	No 🗖	Not Applicable
23 a)	Claims History	Yes 🗖	No 🗖	Not Applicable 🚨
23 c)	Receipt of correspondence alleging negligence	Yes 🗖	No 🗖	Not Applicable
25	Procedures for reviewing new clients / contracts / tenders	Yes 🗖	No 🗖	Not Applicable
31	Terms of engagement	Yes 🗖	No 🗖	Not Applicable
32	Multiple offices	Yes 🗖	No 🚨	Not Applicable

A copy of this Proposal should be retained by you for your own records.



Name of Contractor	Qualifications and Experience PLEASE ATTACH CV	Period (in years) for which the Contractor has worked for the Applicant /	Fees Paid for the last three (3) financial years where they were or have been engaged by the Applicant.	declared and	Percentage of Contractors income that your work represents for that Contractor.	AFTER ENQUIRY of the Contractor, confirmation from the Contractor and the Applicant that the Contractor has not and is not aware of any matter that has or could give rise to a claim – whether in relation to the Applicant's business or not.	If "Aware" can you confirm that details are attached
				Yes 🔲 No 🚨	%	Aware	Yes No 🗆
				Yes No 🗆		Aware Not Aware of any matter that has or could give rise to a Claim	Yes No 🗆
				Yes 🔲 No 🚨		Aware Not Aware of any matter that has or could give rise to a Claim	
				Yes 🔲 No 🚨		Aware Not Aware of any matter that has or could give rise to a Claim	Yes 🔲 No 🗅

Annexure 2(a): Valuations Above Certain Amounts

Residential Valuations exceeding \$2.5Mn in the past 36 months

Date of Valuation	Property / Address	Asset Type	Valuation Amount	Purpose of Valuation	Valuer Name	Lender (if Mortgage Valuation)	Are you aware of any problems or issues with the valuation that could give rise to a claim?
							Yes No 🗖
							Yes No 🗅
							Yes No 🗖
							Yes No 🗖
							Yes No 🗖
							Yes No 🗖
							Yes No 🗖
							Yes No 🗅
							Yes No 🗖

Annexure 2(b): Valuations Above Certain Amounts

Non-Residential Valuations exceeding \$5.0Mn in the past 36 months

Date of Valuation	Property / Address	Asset Type	Valuation Amount	Purpose of Valuation	Valuer Name	Lender (if Mortgage Valuation)	Are you aware of any problems or issues with the valuation that could give rise to a claim?
							Yes No 🗆
							Yes No 🗆
							Yes No 🗆
							Yes No 🗆
							Yes No 🗆
							Yes No 🗆
							Yes No 🗆
							Yes 🔲 No 🗖
							Yes No 🔲

Annexure 3: Development Valuations > \$2.5Mn in the past 36 months

Date of Valuation	Property / Address	Asset Type	Valuation Amount	Who was the Valuation conducted for?	Valuer Name	Was the Valuation peer reviewed? Is this documented on file?	Are you aware of any problems or issues with the valuation that could give rise to a claim?
						Yes No Ves No No Ves	Yes No 🗆
						Yes No No	Yes No 🗆
						Yes No No	Yes No 🚨
						Yes No No Yes No No	Yes No 🗆
						Yes No No Yes No No	Yes No 🗆
						Yes No Ves No	Yes 🔲 No 🗖
						Yes No No Yes No	Yes 🔲 No 🚨
						Yes No No	Yes 🔲 No 🚨
						Yes No No Yes No No	Yes No 🗆