

Online portal.

Why choose Markel?

Arranging your clients' business insurance is now even easier with Markel. With our new online broker portal you can quote and bind D&O and E&O cover in minutes before issuing policy documents on the spot.

We have been offering niche market experience and exceptional service to the Canadian broker community since 1966 and now our specialist products are available at your fingertips.

Portal Benefits

- Secure cover in minutes: You can arrange cover quickly and efficiently and your client is covered as soon as the policy is bound online
- Specifically designed cover: Policies designed and rated around the specific needs of your clients and the sectors in which they operate
- Instant policy documents: Documents are issued immediately for your clients' peace of mind
- Work where you like: The portal is available 24/7 and works just as well on your mobile or tablet as it does on a desktop
- Dedicated claims service: Claims are managed in-house by our dedicated team of experienced managers, loss adjusters and technical staff
- Better rates and high commission: Access to exclusive rates and a higher, 25% commission when you bind online

Target Classes

- Professional liability: We cover professionals for claims arising as a result of their errors, omissions and negligent acts
- Management liability: We cover a wide range of industries, protecting directors and officers of private companies and non-profits, charities and unions

Coverage highlights

Professional liability

- Up to \$1,000,000 revenue
- Worldwide territory available
- Professional liability (up to \$2m)
- General liability (optional)
- Office contents (optional)
- Business interruption (optional)

Management liability

- Up to \$10,000,000 revenue
- Worldwide coverage – Claims can be brought or maintained in any jurisdiction
- Directors' and officers' liability (up to \$2m)
- 100% defence costs allocation except employment claims
- Automatic pollution defence costs cover for 50% of the policy limit up to \$1,000,000
- Employment practices liability (optional)

About us

Operating across Canada with offices in Montreal, Toronto and Vancouver, Markel Canada was formed in 2009 following the acquisition of Elliott Special Risks, a specialist insurance firm established in 1966.

Our parent company, Markel International, is a subsidiary of Markel Corporation, a US-based holding company for insurance and investment operations around the world, that trades on the New York Stock Exchange.

Our financial strength ratings

Markel International Insurance Company Limited

S&P: A (Strong)
A.M. Best: A (Excellent)
Fitch: A+ (Strong)

Lloyd's

S&P: A+ (Strong)
A.M. Best: A (Excellent)
Fitch: AA- (Very Strong)

Syndicate 3000*

A.M. Best: A s (Excellent)
Moody's: A- (Good)

*Also benefits from ratings for Lloyd's