



## **SME MERGERS AND ACQUISITIONS INSURANCE**

With more large M&A deals now using Warranty & Indemnity Insurance, minimum policy premiums have crept up and become less predictable due to changing market conditions.

At ANV, we recognise that more than two thirds of all UK M&A deals are 'SME' deals, with deal values of less than £20 million. To better service this market, ANV has introduced two new lower premium M&A Warranty & Indemnity insurance offerings specifically for such UK M&A transactions, with premiums starting from £48,000.

| KEY FEATURES                         |   |  |
|--------------------------------------|---|--|
|                                      | SME Tier 1  | SME Tier 2   |
| Premium <sup>1</sup>                 | £48,000   | £60,000  |
| Jurisdiction/governing law           | Currently UK only   |  |
| Policy type                          | Buyer or Seller Warranty & Indemnity  |  |
| Maximum deal value                   | £10,000,000   | £20,000,000  |
| Maximum limit of insurance           | £3,000,000  | £5,000,000   |
| Minimum policy excess                | $\pounds 30,000$ (or $1\%$ of the deal value if higher)                                 | $\pounds 50,000$ (or 1% of the deal value if higher) |
| Small claims threshold               | $\pounds 5,000$ (or $0.1\%$ of the deal value if higher)                                | £10,000 (or 0.1% of the deal value if higher)        |
| Broker commission                    | Nil (Client and broker to agree broker remuneration separately)                         |  |
| Underwriting review fee <sup>2</sup> | Reduced to £5,000 (This fee will usually be waived if the Policy is purchased from ANV) |  |

<sup>&</sup>lt;sup>1</sup> Premium stated is a minimum premium. ANV's intention is to provide cover for deals falling within the above parameters at the stated premium, but risk acceptability and final premium will be subject to underwriting. The stated premiums are exclusive of Insurance Premium Tax.

## LET'S TALK

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<sup>&</sup>lt;sup>2</sup> Plus applicable VAT. ANV's typical Review Fee for UK M&A transactions is £9,500 plus VAT.