

THE TRADER POLICY BROKER'S QUOTE FORM

Intended for Motor Traders with their own premises that Buy and Sell vehicles. From the 'Car Lotter' to the large franchise or specialist dealerships. A points related policy that allows all of the facets of the business to be finely tuned in the premium calculations. Good savings are made for shared ventures.

Email/fax to sales@tradex.com or to 0207 959 7530. Please answer ALL questions.

| | |
|------------------|-------------------|
| Broker's name | Contact name |
| Telephone number | Fax number |
| Email address | Quote required by |
| Target Premium | |

PROPOSER'S DETAILS

| | |
|------------------|------------------|
| Name of proposer | Email address |
| Trading name | Mobile telephone |
| Business address | |
| Postcode | |

The quote is recorded against the name, postcode and telephone details

Motor Trade Business

Buying and Selling Wholesale Importing Buying and/or Other _____
 /Auctions /Exporting Leasing agent

Type of premises operating from

Showrooms Showrooms Auction Rooms Open yard Other _____
 with workshops /forecourt

Tenure: Owner Leaseholder Other _____

| | | | | | |
|--|------------|---|-----------------------------------|--|---------------------------------------|
| How long have they been at these premises? | years | Capacity in vehicles | Premises <input type="checkbox"/> | Enclosed yard <input type="checkbox"/> | Open car lot <input type="checkbox"/> |
| How many vehicles are handled per year | Turnover £ | Are you VAT registered Yes <input type="checkbox"/> No <input type="checkbox"/> | | | |

| Cover required | Standard Excess | Voluntary Excess | Voluntary Excess | Voluntary Excess |
|--------------------------------|-------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| COMP <input type="checkbox"/> | £500 <input type="checkbox"/> ADF&T | £1,000 <input type="checkbox"/> ADF&T | £1,500 <input type="checkbox"/> ADF&T | £2,500 <input type="checkbox"/> ADF&T |
| TPF&T <input type="checkbox"/> | £500 <input type="checkbox"/> F&T | £1,000 <input type="checkbox"/> F&T | £1,500 <input type="checkbox"/> F&T | £2,500 <input type="checkbox"/> F&T |
| TPO <input type="checkbox"/> | NIL <input type="checkbox"/> | | | |

Note: Good discounts available for higher excesses.

INSURANCE DETAILS/PREVIOUS HISTORY

| | | | | | |
|-----------------------|---------|--------------------------------------|--------------------------------------|-----------------------------|-------------------------------------|
| Present insurers | Expires | | | | |
| Number of years bonus | yrs | Motor trade <input type="checkbox"/> | Private car <input type="checkbox"/> | CV <input type="checkbox"/> | Motorcycle <input type="checkbox"/> |

If no NCB then we require details of how experience obtained. A discount may be available for the best story! (Show in 'Additional information' box overleaf)

PRINCIPAL DRIVERS

| | Named drivers | Age | Usage MT / SD&P / OB* (Delete inappropriate) | State if principal Partner/ Employee/ Friend or Family | Full licence years |
|---|---------------|-----|---|---|--------------------------|
| 1 | Proposer | | MT / DS&P / OB | P / E / F | |
| 2 | | | MT / DS&P / OB | P / E / F | |
| 3 | | | MT / DS&P / OB | P / E / F | |
| 4 | | | MT / DS&P / OB | P / E / F | |
| 5 | | | MT / DS&P / OB | P / E / F | |

*OB = Other Business

Any employee over the age specified 21 years + 25 years + 30 years + 40 years + 50 years +

Use for motor trade purposes only in connection with the business of the proposer. (Any employee excludes SD&P use for them).

Has any driver in the last five years;

- Been convicted of ANY **motoring offence** (other than parking), sustained a fixed penalty which has resulted in the driving licence being endorsed or have a prosecution or enquiry pending? Yes No
- Received ANY police cautions, antisocial behaviour orders, been convicted of or charged with but not yet tried for ANY **non-motor offences** or are any police enquiries pending whether in the United Kingdom or elsewhere? Yes No
- Had any claims/accidents? Yes No

In the last 10 years has any partner or director of the business or driver to be insured;

- Had county court judgments issued against them in England and Wales and/or orders or judgments for debt in other jurisdictions, set up an Individual Voluntary Arrangement (IVA), been disqualified from acting as a company director for any period of time or been declared bankrupt or insolvent? Yes No
- Been a director of a company that has gone into liquidation, receivership, been the subject of an administration order, or which has been dissolved? Yes No

Does any driver have disabilities that require disclosure to the DVLA, DVA or holds a restricted licence? Yes No

Has any driver:

- Been refused insurance or renewal of a policy? Yes No
- Had a policy cancelled due to non payment of premium or for any other reason? Yes No
- Had a policy avoided? Yes No
- Been asked to agree special terms or premium? Yes No
- Had a claim repudiated or refused? Yes No

If YES to any of these questions please give full details below

OTHER BUSINESS USE

All names disclosed here must be disclosed on the Principal drivers above

| | Name | Describe other occupation(s) and usage | Miles per week | Area of use | Vehicle(s) used |
|---|------|--|----------------|-------------|-----------------|
| 1 | | | | | |
| 2 | | | | | |
| 3 | | | | | |

PERMANENTLY OWNED VEHICLES (DETAIL ALL VEHICLES)

Despite the fact that this is a Motor Trade policy the proposer is required by law (EU Directives) to disclose all vehicles that they own or drive. The only exceptions are customer's vehicles or stock vehicles that are held for resale and are driven under a trade plate. Social, domestic and pleasure use is excluded from vehicles that have NOT been disclosed below.

| | Registration No | Make | Model | Date purchased | CC | GVW | Year | Purchase price | Main Driver | Postcode where kept | Annual mileage |
|---|-----------------|------|-------|----------------|----|-----|------|----------------|-------------|---------------------|----------------|
| 1 | | | | | | | | | | | |
| 2 | | | | | | | | | | | |
| 3 | | | | | | | | | | | |
| 4 | | | | | | | | | | | |
| 5 | | | | | | | | | | | |

TRADE PLATES

Please provide trade plate numbers
We have to disclose these to the MID

| | | | | |
|--|--|--|--|--|
| | | | | |
|--|--|--|--|--|

VEHICLES TO BE DRIVEN/ROAD RISK EXTENSIONS

Vehicles up to group ABI code 28 are included automatically. Do they require unlimited grouping Yes No

Commercial vehicles are allowed up to 3.5 tons GVW. Do they require a higher limit Yes No

Motorcycles: Yes No Do they specialise in motorcycle repairs? Yes No

Limit of indemnity: Any one vehicle-Own vehicle £5,000 £10,000 £15,000 £20,000 £25,000 £50,000 £10,000

Customer loan vehicles Yes No COMP TPO

These vehicles must be disclosed on the permanently owned vehicles

Demonstration: Accompanied Unaccompanied - security warranties apply Comprehensive Third Party Only

PREMISES COVER

Trade premises cover Yes No Address as Proposer's details Yes No If NO, give address below

Address

Postcode

Give details of Construction of Premises/Age and other occupants and theirs, if shared

CONTINUED

Give brief details of physical protections and alarms, if applicable

Intruder Alarm Yes No If YES installer's name

NSI Yes No Annunciation: Bell Digital To central Station/Redcare

Are any vehicles parked on the road outside the trade premises at night Yes No

If YES, give details of how they are secured against theft or vandalism

Have there been any claims or losses in the last 5 years whether insured or not? Yes No

If YES give full details

If these are new premises occupied by the proposer, are they aware of any losses or damage sustained by the previous occupant? Yes No

Are the trade premises in a good state of repair and regularly maintained? Yes No

Is the property heated by unfixed or mobile appliances? Yes No

If YES, give details

Material damage Applies to each location

| | |
|---|----------|
| Total value of own vehicles | £ |
| Total value of customer's vehicles | £ |
| Total value of vehicles at subcontractors premises | £ |
| Buildings/tenant's improvements and decorations | £ |
| Fixed plant and equipment | £ |
| Stock (ex radios/tobacco/video/wine & spirits) | £ |
| Stock other specify: | £ |
| Portable tools (£1,000 any one item unless specified) | £ |
| Employees' tools (£1,000 any one item unless specified) | £ |
| Portacabins | £ |
| Property in portacabins | £ |
| Machinery in open | £ |
| Fuel oil | £ |
| Total | £ |

Consequential loss

Turnover £ Indemnity Limit 12 months

Conversion

Do they require cover? Yes No

Turnover from used vehicle sales £

Liabilities

| | | |
|--|----------|----|
| Annual T/O (ex VAT) | £ | PA |
| Annual wages paid to manual employees | £ | PA |
| Self employed labour/casual labour (wages) | £ | PA |
| Principal/Directors/Partners drawings and salaries | £ | PA |
| All other non manual employees (wages) | £ | PA |
| Total | £ | |

| | |
|---|--|
| Indemnity required - tick box(es) | |
| Public Liability Indemnity | £1m <input type="checkbox"/> £2m <input type="checkbox"/> £5m <input type="checkbox"/> |
| Service/Defective Workmanship/Sales Indemnity | £1m <input type="checkbox"/> £2m <input type="checkbox"/> £5m <input type="checkbox"/> |
| Employer's Liability* | £10,000,000 <input type="checkbox"/> |
| Working partners | Yes <input type="checkbox"/> No <input type="checkbox"/> |

*ERN Number will be required

| | | |
|--------------|--|---|
| Money | Limit any one carrying | £ |
| | Safe limit - out of hours | £ |
| | Out of hours out of safe (ie petty cash) | £ |
| Glass | On external glass | £ |
| | On signs/canopies | £ |
| | On internal mirrors and sanitary ware | £ |

ADDITIONAL INFORMATION

Please provide any information that you think is essential to the risk or reduces our exposure and should be given consideration in our rating

Completed by

Broker

I have known the proposer

Years

New customer