



Manage Risk and Maximize the Value of Your Receivables

### Red Rock Insurance Services Limited Specialized Offerings:

- ✔ Red Rock is a managing General Agent on behalf of Underwriters at Lloyd's and provides insurance to companies domiciled in Canada and the USA.
- ✔ Red Rock offers the following insurance products:
  - Trade Credit Insurance
  - Political Risk Insurance
- ✔ Non-Cancelable Coverage
- ✔ Discretionary Credit Limit without a cap on Qualifying Losses
- ✔ No Buyer Limit Fees
- ✔ Specialized Coverage Endorsements
- ✔ Export, Commercial, Single Debtor, Excess, and Named Buyer Structures Offered

**Trade Credit Insurance** indemnifies the insured from the risk of non-payment resulting from the bankruptcy of a buyer or a political risk event. Accounts receivables are one of the most valuable assets of a company, but one that is vulnerable to the actions of third parties.

Trade Credit Insurance allows you to protect the value of your accounts receivables from catastrophic bad debt losses that could erode the strength of your company's balance sheet.

Red Rock is a Lloyd's Managing General Agent (MGA). This means that Red Rock provides the underwriting services on behalf of Underwriters at Lloyd's. The trade and political risk product offerings are 100% backed by Underwriters at Lloyd's who are A+ security rated by S&P.

Lloyd's Security and Ratings:

Standard & Poor's:	A+ (Strong) Stable Outlook
Fitch Ratings:	A+ (Strong) Stable Outlook
A.M. Best:	A (Excellent) Stable Outlook



## Red Rock Underwriting Methodology

At Red Rock we take pride in our ability to structure coverage for a company's individual needs. We underwrite on a case by case basis and as such we consider all industries and strive to meet the particular needs of each business.

Our vision for our clients is one of long term partnership; our strategy is to provide appropriate terms and coverage to assure mutual success.

### Capacity

- ✔ Individual Buyer Limits of Liability of up to \$40,000,000
- ✔ Insureds domiciled in Canada and the USA
- ✔ Duration of Policy up to 36 months
- ✔ Territorial Limits available worldwide

### Benefits

- ✔ Stabilize the value of your A/R
- ✔ Manage Concentration of Buyer Risk
- ✔ Improve Short Term Borrowing
- ✔ Manage Risk While Expanding Sales
- ✔ Reduce Bad Debt Reserves

For further information please contact your insurance broker or a Red Rock representative.

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Coverholder at **LLOYD'S**