



## Large Property

# Appetite Profile for Large Property

At CNA Canada, we believe that success comes from doing what we do best — providing the right insurance solutions to help our distribution partners realize and sustain profitable growth in today's market. CNA thrives on creating coordinated Property and Casualty risk management solutions for the largest and most complex businesses in the world.

With an 'A' rating from A.M. Best, CNA offers one of the strongest financial partnerships in the industry. We have helped businesses manage risk for more than 100 years and we're committed to being a leader in property insurance for years to come.

- CNA writes a range of industries, including manufacturing, retail, office, real estate, hospital and healthcare, financial services and banking, hotels and more.
- Our underwriters have the experience, expertise and the local authority to create the right property program to meet your clients' needs.
- We offer All Risk coverage, including Boiler & Machinery and Inland Marine.
- CNA Risk Control offers accredited training programs and industry-specific expertise, as well as a number of tools to help mitigate losses and improve your clients' bottom line. Included in this document are a broad range of occupancies that represent profitable growth opportunities for CNA and our distribution partners.

### Large Property Core Appetite

- Account size — of \$50M and more
- Capacity available — up to \$500M
- Premium size — more than \$25,000
- Typical number of locations — 1 to 100
- Typical Deductible — \$25,000 to \$500,000

### Target Industries Education

#### Education

- Colleges and Universities, Schools – Public and Private

#### Financial Services and Other

- Banks, Credit Unions
- Insurance Company Operations
- Telecommunications
- Professional Services

#### Healthcare

- Hospitals, Clinics, Assisted Living and Nursing Homes

#### Manufacturing

- Metal Products
  - Machining
  - Sheet Metal Working
  - Appliance Manufacturing
  - Equipment Assembly
  - Metal Parts Manufacturing
- Mineral Processing
  - Brick, Ceramic and Clay Products
  - Stone Work
  - Abrasives
  - Concrete Products Manufacturing

- Wood/Paper-Wood
  - Door and Window Manufacturing
  - Corrugated Box Manufacturing
  - Paper Product Manufacturing
  - Printing with Non-flammable Inks
- Plastics
  - Extrusion Operations
  - Injection Molding
  - Blow Molding and Plastic Bottle Manufacturing
- Electronics
  - Electrical Components and Parts Manufacturing
  - Computer and Component Assembly
  - Electrical Equipment Manufacturing
  - Medical and Scientific Instrument Manufacturing
- Food
  - Dairy Products Manufacturing
  - Fruit and Vegetable Canning and Freezing
  - Fruit and Vegetable Packing
  - Dry Goods Manufacturing
  - Wine, Beer and Non-alcoholic Beverage Manufacturing
  - Bakeries without Frying

#### Public Entity

- General Government Offices
- Water and Sewage Treatment
- Airports and Local Transit Terminal

#### Real Estate

- General Office Occupancy
- Retail Department Stores, Shopping Malls and Strip Centers

#### Service Establishments

- Art Galleries and Museums, excluding the Fine Arts and Exhibits themselves
- Auditoriums, Convention Centers, Sports Arenas and Stadiums

#### Wholesale Distribution

- Metal Products
- Beer and Non-alcoholic Beverages

#### Risk Control Services

- Experienced loss control team with representatives in Vancouver, Calgary, Toronto, and Montreal are available for all traditional loss control services, including pre-quote inspections for more hazardous occupancies, consulting services, business continuity planning, hot work programs, etc.

#### Multinational Network

- At CNA, we have an extensive global network to issue admitted policies.

#### Claims Capabilities

We offer many service advantages to our agents and customers, and our goal is simple: to properly manage and mitigate the overall cost of loss. Claim services are available across Canada. Through a single point of contact, CNA's claims professionals deliver responsive and fair service from the time a claim is filed to its final disposition. We provide rapid, integrated responses to catastrophic property claims. We also support your clients with access to claim representatives who expedite claims 24 hours a day, seven days a week, 365 days a year.

Learn more about CNA's claims management at [cnacanada.ca](http://cnacanada.ca)

#### Large Property Leadership

We value our relationship with you and your clients with hands on leadership engagement at the point of sale, focusing on our clients' needs and emerging trends.

For more information, please contact your local CNA underwriter or visit our website at [cnacanada.ca](http://cnacanada.ca).