



Healthcare

# Life Sciences Renewal Application

## Instructions

This is an application for a CLAIMS MADE POLICY. Should this application be accepted by the Company, coverage will apply to claims first made against the insured during the policy period. No coverage will apply for claims first made against the insured after the end of the policy period unless the extended reporting period applies. No coverage will apply for claims first made prior to the retroactive date shown in the declarations page of the policy. The completion and submission of this application to the Company does not constitute a binder of insurance.

All questions must be answered. If a question is not applicable, please answer "N/A." If the answer to a question is none, state "None" or "0". If more space is required to answer a question completely, please provide a separate attachment and identify the question it responds to.

## SECTION 1 – GENERAL INFORMATION

1. Name of Applicant (Please print): \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City/Town: \_\_\_\_\_ Province: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Website: \_\_\_\_\_

Location(s) other than that listed above: \_\_\_\_\_

2. List any subsidiary or affiliate (e.g., research organization) controlled by the Applicant that requires insurance coverage. Please note that separate applications may be required for additional entities to be insured.

Name of Entity	Relationship to Applicant	Description of Operations	Country of Domicile
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

3. Does the Applicant provide professional services over the internet?  Yes  No

If yes, please provide a description of the services: \_\_\_\_\_

4. Please state sources and amounts of gross annual revenue for the following years (in CAD):

	Last Complete Financial Year	Estimate for Current Financial Year	Estimate for Next Financial Year
Canadian Revenue:	_____	_____	_____
U.S. Revenue:	_____	_____	_____
Other (please name country):	_____	_____	_____
Other (please name country):	_____	_____	_____
<b>Total revenue:</b>	_____	_____	_____

5. Percentage of revenue generated from:

Source of Revenue	Current Year	Projected Year
Royalties	_____	_____
Cooperation-Collaboration Agreements	_____	_____
Licensing Agreements	_____	_____
Milestones	_____	_____
Sales	_____	_____
<b>Total:</b>	_____	_____

6. Are there any intended substantial changes to your business or major new developments likely within the next 12 months?

Yes  No

If yes, please provide full details: \_\_\_\_\_

Please provide promotional materials on your products and services.

**SECTION 2 – PRODUCTS AND SERVICES**

1. Product/Service Profile

For the next 12 months, indicate all revenue sources that apply and the percentage of total gross revenues for the service:

Source/Potential Source of Revenues	% Total Revenue
Blood/Plasma/Tissue Banks	_____
Manufacturing – Pharmaceuticals	_____
Manufacturing – Medical Devices	_____
Contract Manufacturing – Pharmaceuticals	_____
Contract Manufacturing – Medical Devices	_____
Contract Research Organization	_____
Distributor – Pharmaceuticals	_____
Distributor – Medical Devices	_____
Diagnostic Laboratory	_____
Equipment Rentals/Leasing	_____
Research	_____
Repair/Installation/Service	_____
Other (specify)	_____

2. Product/Service Types

For the next 12 months, indicate all revenue sources that apply and the percentage of total gross revenues for the service:

Pharmaceuticals	Relative % of Revenue
Pharmaceuticals	_____
Pharmaceuticals Generic	_____
Pharmaceuticals Clinical	_____
Research	_____
Imaging/Diagnostic Agents	_____
Nutraceuticals	_____
Diet Aids	_____
Vaccines	_____
Infusions	_____

Medical Devices	Relative % of Revenue	Medical Devices	Relative % of Revenue
Cardiac Devices	_____	Therapy/Rehabilitation	_____
Anesthesia/Respiratory	_____	Dialysis Equipment	_____
Implants (Active)	_____	Drug Delivery Systems	_____
Implants (Non-active)	_____	Non-Cardiac Catheters	_____
Lasers	_____	Analytical Instruments	_____
Surgical Devices	_____	Diagnostic Kits	_____
Dental Instruments	_____	Durable Medical Equipment	_____
Monitoring Devices	_____	Hospital Products/ Supplies	_____
Imaging Devices	_____		
Other (specify)	_____		

Please provide a breakdown of your revenues by class of device (as defined by Health Canada, the FDA or any other pertinent regulatory authority):

	Last 12 Months			Next 12 Months		
	Canada	U.S.	Other	Canada	U.S.	Other
Class 1	_____	_____	_____	_____	_____	_____
Class 2	_____	_____	_____	_____	_____	_____
Class 3	_____	_____	_____	_____	_____	_____
Class 4	_____	_____	_____	_____	_____	_____
Other:	_____	_____	_____	_____	_____	_____
<b>Total:</b>	_____	_____	_____	_____	_____	_____

Contracted Professional Services	Relative % of Revenue	Medical Devices	Relative % of Revenue
Preclinical Testing Services	_____	Biostatistics	_____
Pharmacodynamics	_____	Submission of Regulatory Filings	_____
Pharmacokinetics	_____	Bio-Equivalency/Bioavailability Testing	_____

Study Participant Selection or Monitoring	_____	Quality Control Monitoring	_____
Clinical Investigations (indicate phases):	_____	Manufacturing	_____
Clinical Staff Recruitment	_____	Repackaging/Assembly	_____
Case Report Form Design	_____	Product/Equipment Sterilization	_____
Data Entry/Database	_____	Marketing	_____
Publications/Software Design	_____	Sales Management	_____
		Distribution	_____
		Other (specify)	_____

3. Are any products manufactured and/or sold under others' labels?  Yes  No

4. Are any products sold as components for other products? (Indicate the likely end product.)  Yes  No  
 End Product(s): \_\_\_\_\_

5. Do you subcontract/utilize independent contractors for product development, manufacturing, sales and/or distribution services?  Yes  No  
 Activities contracted: \_\_\_\_\_

6. Are you planning to introduce any new products?  Yes  No  
 If yes, please list: \_\_\_\_\_

7. List any discontinued products (Please indicate reasons): \_\_\_\_\_

8. List any product withdrawn from the market in the last 5 years:

Product	Reason for Withdrawal
_____	_____
_____	_____

9. List any raw materials imported from China, India or any other foreign countries:

Raw Material	Country of Origin	Regulatory Approval of Facility (Health Canada, FDA or equivalent)
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

10. Professional Services:

i. Do any of the applicant's employees provide direct patient care?  Yes  No

ii. Do they carry their own individual medical professional liability coverage?  Yes  No

- iii. Does the applicant operate an inpatient facility?  Yes  No
- iv. Do any of the applicant's employees participate on an institutional review board/research ethics board?  Yes  No
- v. Does the applicant have a financial interest in the products of the applicant's clients?  Yes  No
- vi. List the applicant's largest clients for the current year:

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**SECTION 3 – REGULATORY AND RISK MANAGEMENT INFORMATION**

- 1. Do all Independent Contractors carry their own Professional Liability (Medical Malpractice) insurance?  Yes  No
- 2. Does the applicant hold an active license to manufacture its product(s) in Canada?  Yes  No  
 Medical device establishment license number: \_\_\_\_\_  
 Pharmaceutical product establishment license number: \_\_\_\_\_  
 Natural health product site license number: \_\_\_\_\_
- 3. Do all medical devices hold active medical licenses (Class II – Class IV)?  Yes  No
- 4. Do all pharmaceutical/natural health products hold active licenses?  Yes  No
- 5. What was the date and result of your most recent on-site inspection by Health Canada/FDA: \_\_\_\_\_  
 Were any deficiencies noted in this inspection?  Yes  No  
 If yes, please provide details, including corrective action taken: \_\_\_\_\_
- 6. Has the applicant had any product recalls in the past year?  Yes  No  
 If yes, please submit details and current recall status: \_\_\_\_\_
- 7. Have any medical device reports or adverse drug reaction reports been filed on product(s) in the past 12 months?  Yes  No

Product	Patient Outcome - product associated with death, permanent injury or hospitalization
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

- 8. Have you, any products or company practices been subject to an investigation by any government agency?  Yes  No  
 If yes, please explain: \_\_\_\_\_
- 9. Have any clinical trials been placed on hold?  Yes  No  
 If yes, provide details: \_\_\_\_\_

**SECTION 4 – CLINICAL TRIALS**

1. Please state the anticipated number of trials with which the Applicant will be involved in during the next 12 months detailing the number of new subjects in each trial:

Trial Name	Trial Phase	Number of New Subjects	Trial Location (country)	Trial Date: Commencement/ completion
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

2. Please list the group(s) in which you conduct clinical trials:

Group					
Products		Devices			
Cardiovascular	Pharmaceuticals	<input type="radio"/> Yes	<input type="radio"/> No	Implantable – Inactive	<input type="radio"/> Yes <input type="radio"/> No
Oncology	Pharmaceuticals	<input type="radio"/> Yes	<input type="radio"/> No	Implantable – Active	<input type="radio"/> Yes <input type="radio"/> No
Prescription	Injectable	<input type="radio"/> Yes	<input type="radio"/> No	Invasive – Non-Implantable	<input type="radio"/> Yes <input type="radio"/> No
Vaccines – Live		<input type="radio"/> Yes	<input type="radio"/> No	Non-invasive/Non-Implantable	<input type="radio"/> Yes <input type="radio"/> No
Vaccines – Killed		<input type="radio"/> Yes	<input type="radio"/> No	Other (non-device)	<input type="radio"/> Yes <input type="radio"/> No

3. Do the clinical trials involve any of the following?

Activity	<input type="radio"/> Yes	<input type="radio"/> No
Any Assisted or Altered Conception	<input type="radio"/> Yes	<input type="radio"/> No
Any Method of Contraception	<input type="radio"/> Yes	<input type="radio"/> No
Obesity Drugs	<input type="radio"/> Yes	<input type="radio"/> No
Stem Cell Therapy	<input type="radio"/> Yes	<input type="radio"/> No
Blood and Blood Products	<input type="radio"/> Yes	<input type="radio"/> No
Dexfenfluramine	<input type="radio"/> Yes	<input type="radio"/> No
Fenfluramine	<input type="radio"/> Yes	<input type="radio"/> No
Phentermine Thalidomide	<input type="radio"/> Yes	<input type="radio"/> No
Silicone Gel Used as an Injection or as Part of an Implantable Device	<input type="radio"/> Yes	<input type="radio"/> No
Accutane	<input type="radio"/> Yes	<input type="radio"/> No
Birth Control Devices and Medications	<input type="radio"/> Yes	<input type="radio"/> No
Diethylstilbestrol (DES)	<input type="radio"/> Yes	<input type="radio"/> No
Swine Flu Vaccine	<input type="radio"/> Yes	<input type="radio"/> No
Phenylpropanolamine	<input type="radio"/> Yes	<input type="radio"/> No
Metoclopramide	<input type="radio"/> Yes	<input type="radio"/> No
Any Intra-Articular Pain Pump or Continuous Infusion Device to Deliver Any Type of Medication to the Patient	<input type="radio"/> Yes	<input type="radio"/> No
Implantable Mesh Products Used in Anterior or Posterior Pelvic Floor Repair	<input type="radio"/> Yes	<input type="radio"/> No
Any Metal-on-Metal (Use of Femoral Head Articulating in Conjunction with a Metal Liner or Metal Cup) Hip Replacement Systems, Including Components Thereof	<input type="radio"/> Yes	<input type="radio"/> No

- Testosterone  Yes  No
- Depakine  Yes  No
- Opioid  Yes  No
- Cannabis  Yes  No

4. Has a Research Ethics Board or equivalent reviewed the clinical trial(s)?  Yes  No
5. Is the clinical trial registered with Health Canada or other regulatory equivalent?  Yes  No
6. Have any trials been discontinued or suspended, whether by you, Health Canada, FDA or any other regulatory authority?  Yes  No
7. Have any subjects had a serious adverse event (such as hospitalization, death, malignancy, etc.) while participating in any of the applicant's clinical trials?  Yes  No
8. Are any foreign clinical trials planned in the future?  
 If yes, please describe: \_\_\_\_\_  
*(CNA cannot quote on trials located in Canadian-sanctioned countries or Cuba.)*

**SECTION 5 – CLAIMS**

1. Are there any incidents that have yet to be reported?  Yes  No

**WARRANTY STATEMENT**

Applicant declares that the information provided in this Application, as well as any supplemental information attached to this Application, is true, accurate and complete, and that no material facts have been omitted. Applicant acknowledges a continuing obligation to report to the CNA Company to whom this Application is made ("CNA"), as soon as practicable, any material changes in all such information, after signing the Application and prior to issuance of the policy, and acknowledges that CNA shall have the right to withdraw or modify any outstanding quotations and/or authorization or agreement to bind the insurance based upon such changes. Whereas completion of this Application and signing it does not bind coverage, the Applicant acknowledges and agrees that this Application shall be the basis of the contract if a policy is issued, and that if a policy is issued, CNA will have relied upon, as representations, the Application and any supplemental information attached to this Application, all of which are incorporated by reference to this Application and made a part hereof. Applicant acknowledges that the misrepresentation or failure to disclose material information in the Application could result in a denial of coverage or the issued policy being voidable or void.

**Applicant:**

By: \_\_\_\_\_  
*Signature and Title, \* as well as Printed Name of Authorized Representative*

Date: \_\_\_\_\_

**\* This Application must be signed by the Chief Executive Officer, Chief Financial Officer, Chief Operating Officer, General Counsel or Risk Manager.**

**Please complete and return this form to your insurance broker.**

