

# Design and deliver the cover your clients need

## Who is 360 Aviation?

**360 Aviation** is a specialist division of the 360 Underwriting Team. 360 Aviation continues our broader underwriting philosophy to support small to medium businesses through our Broker contacts. We deliver a rapid response to Broker requests through the use of the well-structured and flexible electronic systems we deploy. Personal service is coupled with a broad understanding and experience of the aviation Insurance sector, which allows us a vision beyond the standard. Service and claims support are key fundamentals to our operation and delivering those in a clear and simple form to support your Clients is of utmost importance to us.

## What makes 360 Aviation different?

- + We have a team built on international experience applied to Australian Client requirements
- + We believe every Client deserves our time and focus, matching the attention that you, the Broker, provide
- + We seek to be different by rating business by its unique operational details and avoiding the "standard"
- + We apply a specialised focus which deliberately stays away from the commoditised approach
- + By considering the detail, we can provide extensive coverage in a simplified format
- + 360 Aviation is backed by global A-Grade security
- + We can match your Client's risk with the appetite of our security providers to minimise the cost
- + We can respond quickly to your requests

## Product Guide



### Aircraft Hull Insurance

- + Flight
- + Taxiing
- + Ground (or moored) Risks
- + Ingestion coverage



### Aircraft Liability

- + Liability arising from Bodily Injury or Property Damage to Third Party's or Passengers
- + Liability for loss of or damage to passenger baggage
- + Liability for loss of or damage to cargo and mail if applicable
- + Liability arising from operational use of slung loads for Rotor Wing Aircraft



### Infrastructure Risks

- + Air Traffic Management Liability
- + Airport Operators Liability
- + Airside Liability
- + "Hangar Keepers Liability" – which includes Aviation Premises, Hangar Keepers and Aviation Products Liability
- + Maintenance Repair and Overhaul Liability



### Associated Risks

- + Cargo Legal Liability: when linked to Aircraft Hull and Liability placements
- + Non-Ownership Liability
- + Spares All Risk coverage: when linked to Aircraft Hull and Liability placements

## Who are 360 Aviation?



### **Craig Davie**

Executive Director – Aviation

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Craig Davie ACII, ANZIIF, has been appointed as our Executive Underwriter for 360 Aviation.

Craig has over 30 years of aviation Insurance broking and underwriting experience, having worked in London for the majority of this time and most recently based in Sydney. He brings with him an extensive technical capability backed by our efficient and fast responding systems and an experienced Claims Director. With his broad appreciation of the aviation Insurance community both in Australia and internationally and a desire to provide alternative solutions for the Clients, we look forward to providing strong and credible programs to our Broker partners.

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### **Denis Morrissey**

Director

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Experienced General Manager with a track record of building successful Insurance businesses in the Australian market. Skilled in sales and distribution, business planning, property and casualty Insurance, long tail personal injury compensation claims and claims management.

Having spent the last 14 years at Allianz Australia as the General Manager for Commercial in the Broker and Agency division, an opportunity was identified to purchase and build an underwriting agency that will provide the Broker market with focused product and distribution solutions for its Clients.

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### **Stefani Klarin**

National Sales Operations Manager

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Stefani brings a combination of extensive experience from her background in both Insurance broking and underwriting development roles over the past 13 years.

With a strong customer focus, her proficiency across a broad range of product lines and industry classes endorses a comprehensive skill set including distribution, education, training and promotion, that will innovate and deliver a high quality 360 experience to all our Broker partners in Australia.

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