

## INSURANCE BROKERS

### Professional Indemnity

Professional Indemnity insurance provides essential financial protection for Insurance Brokers against potential losses arising out of acts, errors and omissions from professional services provided, including placement (or failure to place) cover and the provision of risk related advice.

#### Key Exposures

Failure to effect (a) cover or (b) appropriate cover
Deficiencies in insurance documentation processes and / or client-records
Failure to adequately communicate coverage / coverage limitations with clients
Fraud & dishonesty; fidelity
Conflicts of interest; lack of objectivity / independence
Confidentiality
Authorised representatives
Use of unauthorised markets
Binding authorities; disclosure of intermediary status

Newline Australia provides a tailored Insurance Brokers Professional Indemnity insurance policy based on a broad civil liability wording.

#### Key Facts

<b>Security</b>	Lloyd's (Newline Syndicate 1218)
<b>Security Rating</b>	"A+" from Standard and Poor's
<b>Line Size</b>	Up to \$25 million capacity
<b>Reinstatements</b>	Typically two (2) reinstatements
<b>Capacity Use</b>	Primary layer (preferred); Excess layer; Co-insurance
<b>Geographical</b>	Worldwide (excluding North America)
<b>Jurisdiction</b>	Australia

#### ○ Underwriting Criteria

- Newline Australia Insurance Brokers Proposal Form (or suitable substitute) – must be signed.
- Full claims information (i.e., paid claims and outstanding estimates)
- For Excess Layers:
  - Details of primary insurer and terms applied
  - Underlying wording

### Coverage Features

#### ○ Insuring Clauses

- Claims Made and Notified coverage basis
- Civil Liability, including:
  - Intellectual Property
  - Misleading & Deceptive Conduct
  - Libel & Slander
  - Fraud & Dishonesty
  - Costs & Expenses offered Inclusive within the Limit of liability

#### ○ Automatic Extensions

- Compensation for Court Attendance Costs - \$25K sub-limit
- Extended Reporting Period – 30 days
- Previous Business Name
- Quasi Judicial Costs - \$100K sub-limit
- Loss of Documents - \$250K sub-limit
- Newly Acquired or Created Subsidiary or Business
- Continuous Cover
- Consultants, Sub-Contractors & Agents
- Finding and Awards by Dispute resolution Bodies
- Fidelity

#### ○ Optional Extensions

- Joint Venture Liability
- Non-Avoidance Clause
- Authorised Representatives
- Binding Authority

#### ○ Key Exclusions

- Optional Extensions (unless coverage is granted)
- Known claims / circumstances
- Personal Injury / Property Damage – however policy has a professional services write-back
- Contractual Undertakings – unless liability would attach in the absence of the same
- Conflicts of interest
- Claims by related / associated entities
- Financial or investment advice
- Signing of Proposal / Application forms
- Breach of claims settling authority
- Insurer insolvency and management