

Your Award Winning Insurer



IMPORTANT INFORMATION: PLEASE READ THE FOLLOWING INFORMATION BEFORE COMPLETING THIS PROPOSAL

A. Your Duty of Disclosure

Before you enter into an insurance contract, you have a duty to tell us anything that you know, or could reasonably be expected to know that may affect our decision to insure you and on what terms.

You have this duty until we agree to insure you.

You have the same duty before you renew, extend, vary or reinstate an insurance contract.

You do not need to tell us anything that:

- reduces the risk we insure you for; or
- · is common knowledge; or
- · we know or should know as an insurer; or
- we waive your duty to tell us about.

If you do not tell us something

If you do not tell us anything you are required to, we may cancel your contract or reduce the amount we will pay you if you make a claim, or both.

If your failure to tell us is fraudulent, we may refuse to pay a claim and treat the contract as if it never existed.

B. Claims Made and Notified Policy

This proposal form is for Professional Indemnity Insurance on a "Claims made and Notified" basis. This means that the policy covers you for claims made against you and notified to the insurer during the period of cover. It does not provide cover for:

- claims arising from an event which occurred before the policy's "retroactive date" where such a date is specified in the schedule;
- claims made after the period of cover expires (even where the event giving rise to the claim occurred during the period of cover);
- claims made, threatened or intimated before the period of cover commenced;





- claims arising from facts or circumstances of which you first became aware before commencement of the policy
 and which you knew or ought reasonably to have known, had the potential to give rise to a claim under the policy of
 any previous policy;
- claims arising from circumstances noted on the proposal form or any previous proposal form.

C. Subrogation Agreements

Where another person would be liable to compensate you for any loss or damage otherwise covered by the insurance, but you have agreed with that person either before or after the loss or damage occurred that you would not seek to recover any monies from that person, the Insurer will not cover you under the insurance for such loss or damage.

D. Privacy Statement

Berkley Insurance Australia handles your personal information in a responsible manner and in accordance with the Privacy Act 1988 (Cth).

Consent

By requesting us to provide you with insurance and insurance related services, you consent to the collection, use and disclosure of personal information you have provided to us for the purposes set out in our Privacy Policy.

How we collect your personal information

Generally we collect personal information from you or your agents. Personal information may also be collected by us from our agents and service providers; other insurers and insurance reference bureaus; third parties who may claim under your policies; service providers who assist us in investigating, processing and settling claims; third parties who may be arranging cover for a group that you are part of; statutory, regulatory and law enforcement bodies and from publicly available sources.

Why we collect personal information

The personal information we collect enables us to provide our products and services. This may include processing and settling claims; offering products and services that may be of interest to you and conducting market research for products and services that may be relevant to you.

You can choose not to receive product or service offering from us by calling (02) 92758500 Eastern Standard Time 9am to 5pm Monday to Friday inclusive. For further information, you can access our Privacy Policy at www.berkleyinaus.com.au

Who we disclose your personal information to

Your personal information may be disclosed to other parties with whom we have business arrangements for purposes set out in the paragraph above. These parties may include insurers, intermediaries, reinsurers, related companies, our advisers and parties involved in claims assessment, processing, investigation and settlement. Where required by law, we may also disclose information to government, law enforcement, dispute resolution and statutory or regulatory bodies.

Personal information about others

Where you provide personal information about others, you represent to us that you have made them aware that you will do so, the types of third parties we may disclose it to together with the purposes we and our third parties use it for, how they can access such information and how complaints can be made

Where you provide sensitive information about others, you represent to us that you have obtained their consent. If you have not, and will not do so, you must tell us before you provide the sensitive information.



Overseas Disclosure

Your personal information may be disclosed to other companies in the Berkley group, reinsurers and service providers that may be located in Australia and overseas. The countries this information may be disclosed may vary from time to time but may include the United States of America and other countries where the Berkley group has a presence.

Any information disclosed may only be used for the purposes detailed above.

Accessing your personal information and dealing with complaints

You may request access to the personal information we hold about you by calling us at any time.

Our Privacy Policy details how you can make a complaint about a breach of the privacy principles as set out in the Privacy Act 1988 (Cth) and our complaints process.

Our Privacy Policy is available at www.berkleyinaus.com.au

Contact Details

Berkley Insurance Australia

Level 7, 321 Kent Street

SYDNEY NSW 2000

Ph: 02 9275 8500

Fax: 02 9261 2773

Email: australia@berkleyinaus.com.au

Web site: www.berkleyinaus.com.au

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SECTION 1 - GENERAL DETAILS

| 1. | Please provide the fo | llowing details: | | | | | | | | |
|--------------------|---|-------------------------|----------------------|------------------------|-----------------------|-------------------|--|--|--|--|
| | Name of proposer(| s) to be covered | ABN | | Date established | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 2. | Main address of the p | proposer and any oth | er addresses: | | | | | | | |
| Principal address: | | | | | | | | | | |
| | Other addresses: | | | | | | | | | |
| | Email address: | | | | | | | | | |
| | Website address: | | | | | | | | | |
| 3. | Individual, partner, pr | incipal, director, cons | sultants details: | | | | | | | |
| | Name | Age | Qualifications | Date(s) Qualified | Length of Service | | | | | |
| | Nume | Name Age | | Date(0) Quanted | This practice | Previous practice | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | Please attach CV wh qualifications. | ere the proposer has | been established les | s than 3 years and/o | r where any individua | l has no relevant | | | | |
| 4. | Number of employee | s split between the fo | ollowing: | | | | | | | |
| | Principals/Director | rs Qualifie | ed Staff A | dministrative | Other (specify) | Total | | | | |
| 5. | During the past 6 year merger or consolidat | ion taken place? | - | , has any other busine | ess been purchased a | nnd/or has any | | | | |
| | No □ Yes □ If y | es, please provide de | taiis: | | | | | | | |
| | | | | | | | | | | |



SECTION 2 - THE BUSINESS: WORK UNDERTAKEN

| 1. | Please state the percentage of the Insured's fee income for the last 12 months and the next 12 months that was derived from |
|----|---|
| | the following type of work: |

| Type of work | % last 12 months | % next 12 months | Tick if the insured has done this type of work in the past |
|---|---------------------|------------------|--|
| Accounts Preparation/Book Keeping | | | |
| Audit of not for profit organisations | | | |
| Audit of self-managed superannuation funds | | | |
| Management Accounting | | | |
| Taxation GST/BAS | | | |
| Taxation for Individuals | | | |
| Taxation for companies with revenue under \$2 million | | | |
| Taxation for companies with revenue over \$2 million | | | |
| Management Consulting | | | |
| Forensic Accounting | | | |
| Computer Consulting | | | |
| Audit of private companies | | | |
| Audit of public companies | | | |
| Audit of Financial Institutions | | | |
| Insolvency, receivership and liquidation | | | |
| Mergers & Acquisitions | | | |
| Investment advice/Investment management/Financial planning/Securities dealing | | | |
| Business broking | | | |
| Insurance Agency | | | |
| Business Valuation | | | |
| Other (please detail on a separate sheet) | | | |

| | Business Valuation | | | | |
|----|---|--------------|------------|--|--|
| | Other (please detail on a separate sheet) | | | | |
| 2. | Does the Insured have an Australian Financial Services Licence | ce? | No □ Yes □ | | |
| | If yes, do you want cover under the policy for which you are no | ow applying? | No □ Yes □ | | |
| | | | | | |



| 3. I | s the proposer No □ Yes □ | | • | ange in acti e provide fu | • | | | | | | | derived. | |
|------|------------------------------|--|--|------------------------------|---|----------------------------------|------------------------------------|--------------------------------|--------------|---------------|--------------------|---------------------------|--------------|
| | | | | | | | | | | | | | |
| . F | Please provide | the propos | er's fe | es/income | in each | of the | e financia | years d | lerived fron | n clients b | ased ir | 1: | |
| | | | | Last Fina | ncial Y | ear | C | Current F | inancial Ye | ear | Comi | ng Financi | al Year |
| | Financial Yea | ar Ending | | | | | | | | | | | |
| | Australia | | | | | | | | | | | | |
| | Elsewhere | | | | | | | | | | | | |
| | Total | | | | | | | | | | | | |
| | If fee/income derived. | are/is deri | ved fro | om clients l | based " | Elsewh | nere" plea | se provi | ide details | including o | countri | es involved | d and income |
| | | | | | | | | | | | | | |
| . F | Please give a p o | ercentage | split to | otalling 100 |) % of w | hich st | ate(s) ge | nerate t | he propose | r's income | <u>)</u> . | | |
| | NSW | VIC | | QLD | S | A | WA | | TAS | NT | | ACT | 0/S |
| | | | | | | | | | | | | | |
| a | Assessme 1. Is the prop | ooser a Cap nt Act 1997 ooser a sm nas an agg | oital Ga 7 (Cth) all bus regate | ains Tax sn)? No □ ` | nall bus Yes □ idual, p of less any bus | siness e eartners than \$2 | entity (windship, com 2,000,000 | thin the pany an ? (Aggi | meaning o | which is ca | arrying our Aus | on a busir tralia wide | |
| . V | What was the p | roposer's l | argest | fee earned | l from o | ne clie | ent and th | e averaç | ge fee per o | client in the | e last y | ear? | |
| | Largest: | | | | | | Ave | rage: | | | | | |
| . F | Please list the p | oroposer's | five la | rgest contr | act ass | ignmer | nts under | aken in | the last th | ree years | | | |
| | Type of servi | ce and | Fee | | | Contr | ract value | | Date cor | mmenced | | Date con | npleted |
| | 1. | | | | | | | | | | | | |
| | 2. | | | | | | | | | | | | |



| | 3. | | | | | | | |
|------|--------|------------|-------------|-----------------|----------------|----------------------------|-----------------------------|--------------------------|
| | 4. | | | | | | | |
| | 5. | | | | | | | |
| | J. | | | | | | | |
| . Is | the | proposer | a member | r of a consorti | ium or has t | the proposer entered into | a joint venture agreement | ? |
| | No □ | □ Yes □ | If yes, ple | ase provide fu | ull details in | cluding nature of work u | ndertaken and income deri | ved. |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| FC | TIOI | N 3 – T | HF BUSI | NESS: RIS | Κ ΜΔΝΔ(| GEMENT | | |
| | | | | | | | | |
| . Is | the | proposer | a member | r of any Assoc | ciation or ac | ccredited to any quality s | ystems such as the ISO900 | 0? |
| ١ | lo □ | Yes □ | If yes, p | lease provide | details: | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| 2. W | hat a | are the pr | oposer's p | rocedures in | operating a | diary system? | | |
| Γ | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| . If | the p | oroposer | is a sole p | ractitioner, pl | ease provid | le details of arrangement | s to maintain service and s | tandards in the event of |
| si | ckne | ss or holi | day? | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| . D | oes t | he propo | ser have w | ritten proced | ures or che | cklists for the services p | erformed? | |
| ١ | lo □ | Yes □ | If yes, p | lease provide | e details: | | | |
| Г | | | | · | | | | |
| | | | | | | | | |
| | | | | | | | | |
| 5. W | hat r | ecords a | re kent hv | the proposer | of telenhon | e conversations and atte | ndance at meetings? | |
| . •ч | .iut I | | - Rept by | e proposer | - telephon | e some sations and atte | | |
| | | | | | | | | |



| 6. | Does the proposer s | subscribe to any form of Continuing Professional Development or Education? | |
|----|----------------------|--|------------------|
| | No □ Yes □ If | yes, please provide details: | |
| | | | |
| | | | |
| 7. | What are the propos | ser's procedures, such as letters of engagement, to ensure clients' requirements are clearly | / identified and |
| | | | |
| 8. | Does the proposer a | always obtain satisfactory written references when engaging employees? | |
| | | yes, please provide details: | |
| | | | |
| | | | |
| 9. | Does the proposer of | ensure that any outside consultants engaged carry their own Professional Indemnity Insura | nce? |
| | No □ Yes □ If | yes, please provide details: | |
| | | | |
| | | | |
| SE | ECTION 4 - CLAI | MS INFORMATION | |
| 1. | | as the proposer sustained any loss through the fraud or dishonesty of any person? de details (please attach a separate piece of paper if necessary): | No □ Yes □ |
| | | | |
| | | | |



| ۷. | present principa | | • | disnonesty, banki | upicy or administra | tion order applica | ble to any past of |
|----|--|-------------------|----------------------------------|----------------------|--|-----------------------------------|--------------------|
| | No □ Yes □ | If yes, please | provide details: | | | | |
| | | | | | | | |
| 3. | After full enquiry whilst in this or a | • | - | he proposer's bus | siness or any princip | al, partner, direct | or, or employee |
| | No \square Yes \square | If yes, please p | rovide details: | | | | |
| | Date matter notified | Insurer | Claimant (or potential claimant) | Brief description | Amount paid including legal costs | Estimate of liability if not paid | Finalised or open |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| 4. | | | • | | nt which has or could employee whilst in th | • | - |
| | No □ Yes □ | If yes, please p | rovide details: | | | | |
| | | | | | | | |
| 5 | After full enquire | , has any princip | al partner director | or omployed boon | subject to any disci | nlinary proceedin | ge or actions for |
| J. | | | n this or any other b | | subject to any disci | pililary proceedin | ys or actions for |
| | No □ Yes □ | If yes, please p | rovide details: | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |



| 6. | If the answer is Yes to <u>any</u> of the questions in this Section, please provide a detailed description of the steps or changes the proposer have made to prevent similar claims from occurring. Please attach a separate piece of paper if necessary. | | | | | | | | | |
|-----|---|--|--|--|--|--|--|--|--|--|
| | If the answer is No to <u>any</u> of the questions in this Section, please state N/A. | | | | | | | | | |
| | | | | | | | | | | |
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| SE | ECTION 5 - INSURANCE COVERAGE | | | | | | | | | |
| 1. | Does the proposer currently have Professional Indemnity Insurance in force for the activities for which cover is being sought? | | | | | | | | | |
| | No \square Yes \square If yes, please provide the following details: | | | | | | | | | |
| | Insurer: | | | | | | | | | |
| | Limit: | | | | | | | | | |
| | Excess: | | | | | | | | | |
| | Renewal date: | | | | | | | | | |
| | Number of years cover has been continuously in force: | | | | | | | | | |
| 2. | Has any proposal for similar insurance made on behalf of the proposers business, any predecessor of the business, or any principal, partner or director ever been declined or has such insurance ever been cancelled, renewal refused or any special terms imposed (other than general market increases)? | | | | | | | | | |
| | No □ Yes □ If yes, please provide details: | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| SE | CTION 6 - INSURANCE REQUIRED | | | | | | | | | |
| Ple | ease indicate the limit of indemnity you require and the excess you would prefer (Note: an excess will apply). | | | | | | | | | |
| 1. | Limit of indemnity: a) \$1,000,000 | | | | | | | | | |
| | b) \$2,000,000 | | | | | | | | | |
| | c) \$5,000,000 | | | | | | | | | |
| | d) Other (specify) | | | | | | | | | |



| 2. | Excess: | | |
|----|---------|-----------------|--|
| | e) | \$2,000 | |
| | f) | \$5,000 | |
| | g) | \$10,000 | |
| | h) | Other (specify) | |
| | | | |

SECTION 7 - DECLARATION

I declare that I am authorised to complete this Proposal Form (Proposal) on behalf of the Company and that to the best of my knowledge and belief the statements and particulars in this Proposal are true and correct and no material facts have been omitted or misrepresented. I undertake to inform Berkley Insurance Australia (BIA) of any change to any material fact which occurs before any insurance based on this Proposal is entered into (up to an including the policy inception date).

By completing and signing this Proposal you acknowledge, accept and agree that in underwriting and issuing a policy (including replacement policies) BIA does and will rely on all disclosures, proposals, declarations and representations made by you to BIA.

| D | D | 1 | M | M | 1 | 2 | 0 | | | | | |
|------|--|------|--------|--------|-------|--------|--------|--------|---------|--------|--|--|
| Date | ! | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| Nam | Name of authorised individual/partner/principal/director | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| Sign | ature o | f au | thoris | ed ind | ividı | ual/pa | rtner/ | princi | pal/dii | rector | | |

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