

ACCOUNTS RECEIVABLE INSURANCE

*Credit certainty in an
uncertain economy*

Recognizing that outstanding payments are often the largest asset on a balance sheet, securing against a loss should be mission critical. Accounts Receivable Insurance is an important safeguard, protecting a company's accounts receivables from nonpayment, including insolvency:

- Offers indemnification for an event that results in a loss due to nonpayment
- Allows companies to grow and protect earnings as they expand into new markets
- Creates potential for enhanced financing
- Affords noncancelable certainty of cover for the policy period

Accounts Receivable Insurance is also known as Trade Credit Insurance, Credit insurance, Excess of Loss Credit Insurance.

REAL WORLD SOLUTIONS

- ✓ **Extension of payment terms, with protection:** allows customers to manage through cash crunches that occur (e.g., the slowdowns of COVID-19).
- ✓ **Protects the balance sheet from a key customer default:** such as suppliers selling to key retail customers, which could impact an income statement in a given quarter.
- ✓ **Provides greater certainty as companies expand in new global markets:** mitigates potential loss due to disruption or macro events in a foreign country.
- ✓ **Protects against the non-payment by a company's customers due to an unforeseen event:** such as a costly Cyber loss, or instance of fraud.
- ✓ **Helps companies manage concentration risk:** can assist in the disclosure of concentration in a company's notes to financials.

TO LEARN MORE, CONTACT:

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