



BHSI TEAM & CULTURE

- Highly experienced people, from diverse backgrounds, empowered to act
- Entrepreneurial spirit driven by performance and customer focus
- Integrated team demonstrates the best of Character & Capability
- Flat, efficient & responsive structure

PRODUCT OFFERING

- Professional First Technology E&O
- Professional First Network Security & Privacy
- Professional First Miscellaneous Professional Liability
- Professional First Media Liability
- Professional First Lawyers Professional Liability

COVERAGE DESIGNED FOR YOU

- Primary blended E&O/Cyber form
- Broad appetite with a focus on Professional Service firms with \$100M+ revenues
- \$25M in capacity (additional capacity available on select risks)
- Primary and Follow Form Excess Policy with the ability to be flexible and customized
- Quota-share options available

yes.

WE CAN TAILOR THAT
COVERAGE FOR YOU.

CUSTOMER & BROKER ENGAGEMENT

- Customer Advisory Board provides unfiltered feedback
- Claims Service Survey of customer satisfaction
- Employee goals include rigorous service standards & customer focus
- Timely issuance of quotes, binders, policies & endorsements

SPECIALIZED CLAIMS EXPERTISE

- In-house claims handling group with deep experience in complex, high-value claims and settlements
- Claims handling group fully integrated with our underwriting team
- Collaborative, consultative philosophy where customers have direct access to decision-makers
- Streamlined Claim Reporting
- Strong relationships with top defence firms
- Singular focus on helping customers get the best outcomes when they have a claim
- Claims handling service backed by unmatched financial strength

FINANCIAL STRENGTH YOU CAN TRUST

- We underwrite on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's — and has \$316.5 billion in total admitted assets with \$185.2 billion in policyholder surplus.

**Source: Balance sheets as of 06/30/2020 for the Berkshire Hathaway National Indemnity group of insurance companies.*

COVERAGES AVAILABLE

■ Professional First Lawyer Professional Liability

Targeted Customers

Firms with 100+ lawyers

Select Customers

Firms with 50 to 100 lawyers

■ Professional First Miscellaneous Professional Liability

Targeted Customers

Staffing Firms
Management Consultants
Marketing Firms
Real Estate Firms

Not In Appetite

Escrow Agents
Manufacturers
Title Agents
Property Developers

■ Professional First Technology Services E&O

Targeted Customers

IT Training
IT Staffing Firms
Internet Service Providers
Software Design and Development
System Integration

Technology Consulting
Telecommunications Consulting Services
Managed Service Providers

■ Professional First Network Security & Privacy

Available if supported by other lines

■ Professional First Architects & Engineers Professional Liability

Select Risks Only \$25M+ in Revenue

■ Professional First Accountants Professional Liability

Select Risks Only



Berkshire Hathaway
Specialty Insurance

PROFESSIONAL LIABILITY CONTACTS

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Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. In Canada it underwrites on the paper of National Liability & Fire Insurance Company, a part of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Houston, Indianapolis, Irvine, Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Brisbane, Cologne, Dubai, Dublin, Hong Kong, Kuala Lumpur, London, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Sydney and Toronto.

For more information, contact info@bhspecialty.com.

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