



Transaction liability

Product brochure
Canada

Overview

Our transaction liability insurance solutions are structured to support a range of acquisition and portfolio management strategies for both private equity and corporate clients.

These solutions can be applied across a range of M&A structures, sectors, vintage years and geographies.

We facilitate the allocation of risk which allows our clients to optimize capital and balance sheet liabilities and negotiate smoother, quicker and commercially attractive deals.



About CFC

CFC is a specialist insurance provider and a pioneer in emerging risk. With a track record of disrupting inefficient insurance markets, CFC uses proprietary technology to deliver high-quality products to market faster than the competition while making it easier for brokers to do business. Our broad range of commercial insurance products are purpose-built for today's risks, and we aim to give our customers everything they need in one, easy-to-understand policy.

Headquartered in London, CFC serves more than 130,000 businesses in over 90 countries. Learn more at cfc.com and [LinkedIn](https://www.linkedin.com/company/cfc).

Contact



Angus Marshall
Head of Transaction Liability

amarshall@cfc.com
+44 (0)207 469 1754

Coverage highlights

Solutions across the deal lifecycle

Our insurance solutions can be used from the first acquisition in a fund, or corporate development strategy, to recapitalizing an asset in the secondary market and everything in between. Our insurance solutions can be tailored for a variety of transaction structures ranging from majority buyout deals, minority investments, secondary liquidity events such as GP-led restructurings or LP-LP deals and roll-up strategies. We can also offer bespoke solutions to assist with novel contingent tax and liability matters.

Speed and certainty

Acquisitions are often fast paced and complex. Our objective is to align with clients as partners and work together throughout the process. We are deal facilitators and are here to conclude transactions with speed and certainty of execution.

Knowledge and expertise

Our team is made up of experienced M&A lawyers, investment bankers, accountants, insurance professionals and tax attorneys giving us both strength and depth of expertise. Our underwriters are empowered decision makers meaning you have a dedicated underwriter throughout the process with the knowledge, experience and commercial awareness to make decisions.

Dedicated M&A claims team

We have a dedicated M&A claims team who are experienced insurance and M&A professionals. We work cooperatively with clients and assist with gaining a detailed understanding of post-acquisition issues.

A global outlook

Our international team has experience across jurisdictions meaning we can work on cross-border deals and can bridge differing cultural, commercial and legal expectations for buyers and sellers.

Secure and solid capacity

Our insurance solutions are backed by Lloyd's of London and our own CFC syndicate giving you recourse to stable and high quality capital.

Experience in the Canadian market

We have the ability to underwrite Quebec Insureds and Quebec law governed acquisition agreements, subject to certain policy amendments. Our underwriters are well versed in Canadian law and the M&A market.

Limits, deductibles, premium and transaction size

Maximum limit	CAD 40m
Retention	0.75% of Enterprise value dropping to 0.45% at 12/18 months post-closing
Minimum premium	CAD 100,000
Average underwriting fee	CAD 45,000
Enterprise value (primary placement)	CAD 20m+

Appetite

What we love

Lower-middle market deals across the manufacturing, technology, retail/leisure, consulting, hospitality, education, transportation, renewable energy and real estate sectors.

What we consider

Professional services, incidental services to the healthcare industry (such as software or non-invasive medical devices) and aviation.

Our range of structured insurance solutions

- Representations and warranties insurance
- Secondaries (GP-led restructurings, end of fund life and LP-LP transfers)
- Tax
- Contingent
- Transatlantic deals
- Real estate
- Transaction liability private enterprise (deals between CAD 1m- 20m)
- Portfolio structuring for roll-up or buy and build strategies
- Title to shares excess insurance

Coverage is subject to underwriting and the terms, conditions, and limits of the issued policy.