

## GROUPONE INSURANCE SERVICES

50 Leek Crescent, Suite 101, Richmond Hill, ON L4B 4J3
Tel: 905-305-0852 ° Toll: 1-888-489-2234 ° Fax: 905-305-9884

www.grouponeis.com

Applicant Name				
Address				
City	Province Postal Code			
Contact	Phone			
Fax	E-Mail			
List locations owned, rented or controlled by	y the Applicant (stating interest as owner, lessee or tenant)			
Sub-Broker Name				
Contact	Phone _			
Fax	E-Mail			
Type of Firm	ship			
Year firm was established				
Number of years' experience in the Industry				
Do you own or operate any business other than as stated above?				
a) If yes, please provide name and description	n of operations:			
b) If yes, do these businesses have separate in				
If <u>no</u> , and coverage is required, complete <b>De</b> What is your geographical area of operation?	escription of Operation / Revenue on next page			
Are you a member of a trade or Professional As	ssociation			
If yes, provide Name & membership #				
Does your firm provide, or anticipate, any sales	s or operations outside of Canada?			
If yes, provide full details:				

ITEM	DESCRIPTION OF OPERATION / REVENUE	ACTUAL GROSS INCOME PAST 12 MONTHS	PROJECTED GROSS INCOME Next 12 months	ESTIMATED PAYROLL
1.	Security Guards			
	A. General			
	B. Airport Security			
	C. Armed			
	D. Canine Patrol			
	E. Alarm Response			
	F. Security Training			
2.	Private Investigation			
	A. Private Investigation			
	B. Training			
3.	Fire Protection Installation & Maintenance			
	A. Sprinkler Systems			
	B. Kitchen Hoods / chemical systems			
	C. Portable Fire Extinguishers			
	D. Distribution of related products			
4.	Fire, Smoke & Burglar Alarm Installation & Mainter	nance		<u>'</u>
	A. Manufacturing			
	B. Distribution of related products			
	C. Installation / Maintenance			
	D. Standard Electrical			
5.	Alarm Monitoring			
	A. Sales Only (sub-contractor)			
	B. Station Only			
	C. Station / Response Team			
6.	Telephone Answering, Radio Pagers, Secretarial, etc.			
7.	Telephone Answering Emergency Call (911)			
8.	Locksmith Operations			
9.	Card Access			
10.	Close Circuit Television			
11.	Home Automation			
12.	Security Consulting (** See Below)			
13.	Other (describe operations)			
	TOTALS			

<sup>\*\*</sup> Security Consulting – if any consulting is offered, please give a brief explanation of type of consulting service :

		•	* * *	whether paid or outstanding?  (5) years whether insured or not	∐ Yes	☐ No
	Date	Amount Paid	Amount Reserved	Describe Occurrence	)	
1.	Provide the nar	me of your present Ge	eneral Liability Insurer:			
	Policy #			Expiry Date		
	Limit of Liability	required \$		Deductible \$	_	
	Number of Emp	oloyees	Full Time	Part Time		
	Has insurance	been declined or can	celled during the past 3 y	/ears? ☐ Yes ☐ No		
2.	Does your com	pany sub-contract an	y operations to other cor	npanies? 🗌 Yes 🔲 No		
	If yes, describe	the operations sub-le	et:			
-	Indicate Annua	Gross Cost of Sub-le	et work \$	Is revenue included in Totals on Page 2?	☐ Yes	☐ No
	Do the sub-con	tractors carry their ov	vn CGL insurance, includ	ling Failure to Perform Coverage?	☐ Yes	☐ No
	Do you secure	Liability Certificates for	om the sub-contractors?		☐ Yes	☐ No
3.	Does your com	pany provide sub-cor	ntract work for other com	panies?	☐ Yes	☐ No
	If yes, list the n	ames of these compa	nies and confirm the ope	erations performed		
ŲΕ	STIONS #14 TO	#25 FOR INSTALL	ATION AND SYSTEM N	IAINTENANCE	□ N/A	
4.	Does your firm	operate a Central Mo	nitoring Station?		☐ Yes	☐ No
	If yes, complete	e the Central Station I	Monitoring Supplemental			
	If no, confirm w	hich Central Station p	provides the monitoring s	ervices:		
5.	Do you have a	formal contract with the	he central station monito	ring company?	☐ Yes	☐ No
6.	Are jobs inspec	ted by supervisors/fo	remen during installation	?	☐ Yes	☐ No
	Are jobs inspec	ted after completion t	o verify any malfunction	?	☐ Yes	☐ No
7.	Please indicate	percentage of your b	ousiness in the following	industries:		
	Furriers/Jewelle	ers/ Financial Institution	ons %	Is U.L.C. listed equipment used?	☐ Yes	☐ No
	Confirm type of	security service offer	ed for above Industries:	Fire,Burglar, Extinguishers, etc.		
8.	Do you offer ar			Mobile machinery?	☐ Yes	☐ No
	-	ly services on Oil roa	d/Forestry equipment or	-		
9.	, <sub>[</sub>	-		If yes, provide details.	☐ Yes	L l No
9. -		-	d/Forestry equipment or to breathing apparatus?	If yes, provide details.	☐ Yes —	□No
_	Do you provide	any services relating			☐ Yes — ☐ Yes	□ No
9. - 0. - 1.		any services relating	to breathing apparatus?			

23.	Do you provide any security systems for environmentally sensitive customers? If yes, provide details. (i.e. – Sewage Treatment Plants, Nuclear / Power Plants, etc.)			☐ No
24.	Do yo	ou provide welding services away from your premises? If yes, provide details & safeguards taken:	 ☐ Yes	□No
25.	Pleas	se confirm the following:	_	
		☐ Yes	□No	
	<ul><li>A. All products are U.L.C. approved or similar?</li><li>B. 100% of the products used in your installations are from Canadian and/or USA manufacturers?</li></ul>			□No
	If	no, please advise the following:		
	6	a) List of products which are purchased from foreign manufacturers		
	ł	Which countries are products in a) manufactured in?		
		Are foreign products purchased directly from the Manufacturers, OR from a local Distributor?	_	
	(	d) Percentage of total products purchased from foreign manufacturers? %		
	C. D	o you alter the products in any way, before installation?	☐ Yes	☐ No
	D. D	o you re-label the products?	☐ Yes	□No
QUE	STION	NS #26 TO #33 FOR SECURITY GUARDS AND PRIVATE INVESTIGATORS	□ N/A	
26.	Is yo	ur operation licensed by the Province?	☐ Yes	☐ No
	Desc	ribe years of experience in guard service/ private investigation business below		
27.	Do e	mployees report to Central Station or to a Supervisor?	☐ Yes	□No
28.	What	training/experience are employees required to meet?		
29.	Do yo	ou have a training program in place for your employees?	☐ Yes	□No
30.	Are e	employees provided with a job procedure manual?	☐ Yes	☐ No
3I.	Are p	procedures for "USE OF FORCE" included within an employee's manual?	☐ Yes	☐ No
32.	Do a	ny employees carry firearms?	☐ Yes	☐ No
	If Yes	s, describe training and reson for firearm use		
	Numl	ber of Employees carrying firearms?		
33.	Do yo	ou provide any training to third party customers?	☐ Yes	☐ No
	If yes	s, please answer questions a) through g) inclusive		
	a)	Are you registered as a training entity?	☐ Yes	☐ No
		By Whom?	<u>—</u>	
	b)	Do you follow guidelines / courses established by this registering body?	☐ Yes	☐ No
	c)	Does the course include training for Emergency Level First Aid?	☐ Yes	☐ No
		If yes, confirm the Name of the individual providing the Frist Aid training & position held within your f	irm	
	d)	Are you responsible for examinations for licensing?	☐ Yes	□No

	e)	Do you currently have an Errors and Omissions policy for this professional service?	☐ Yes	☐ No	
		If yes, is the policy ☐ Claims Made OR ☐ Occurrence Form?			
	f)	During the past 5 years, has the applicant, partners, principals or employees had one or more claims because of this professional service, or are they aware of any facts, circumstances or allegations that may give rise to an Errors and Omissions claim?	☐ Yes	□ No	
		If yes, please provide details			
	g)	Has the applicant ever been investigated or suspended from practice by any body governing the practice of the profession?	☐ Yes	☐ No	
QUE	QUESTIONS #34 TO #42 FOR SECURITY GUARDS ONLY				
34.	Do you provide guard services for any of the following: If Yes, please list clients and describe the operations provided.  Use separate sheet as necessary				
	a)	Airports % of receipts	☐ Yes	☐ No	
	b)	Cruise Ships / Watercraft /Port authorities % of receipts	☐ Yes	☐ No	
	c)	Employment Strikes / Labour Unrest	☐ Yes	☐ No	
	d)	Consulates, Embassies, Military Facilities, Nuclear Facilities or other Government buildings	☐ Yes	☐ No	
		Please Describe:			
	e)	High value Stock or Cash on premises, Jewellery Stores, Car Lots, Warehouses	☐ Yes	☐ No	
	f)	Concerts, Sporting Events, Socials % of receipts	☐ Yes	☐ No	
	g)	Night Clubs, Bars (Liquor Establishments)	☐ Yes	☐ No	
	h)	Threat assessments	☐ Yes	☐ No	
	i)	Escort / Body guard services	☐ Yes	☐ No	
	j)	Any Consulting services provided for a fee % of receipts	☐ Yes	☐ No	
35.	Do yo	ou guard money and/or securities for Customers?	☐ Yes	☐ No	
	If yes	, describe responsibilities and customers for which this service is offered.			
36.		e guards transport any Monies, Securities, Valuables, etc. for customers?	☐ Yes	☐ No	
	Provi	de all details			
	_				
37.		ou provide any services whereby the guards are required to do passenger screening, cargo ening, body searches, Badge or I.D. checks or purse/bag checks?	∐ Yes	∐ No	
		, provide name of customer and contract details			
38.	Do er	mployees use guard dogs?			
	If yes	, confirm annual receipts for canine security operations			
	If yes	, are guard dogs used with handlers at all times?	☐ Yes	☐ No	
	Confi	rm guard dog handler training:			
	Are d	ogs left with customers?	☐ Yes	☐ No	
	Are d	ogs used for detection of drugs, explosives, etc?	☐ Yes	☐ No	
39.	Are a	ny of your guards required to drive clients' vehicles?	☐ Yes	☐ No	
	If yes, describe				

40.	Are guards required to patrol customer's properties?	☐ Yes	☐ No
	If yes, are rounds recorded / documented?	☐ Yes	☐ No
41.	Are guards required to do crowd control?	☐ Yes	☐ No
	If yes, describe crowd control training		
	If yes, provide a list of client contracts requiring crowd control and describe event		
42	List your largest five (5) clients and describe the operations performed for them.  Name of Client Operation		
OUE	STIONS #43 TO #47 FOR PRIVATE INVESTIGATORS ONLY	□ N//	Δ
43.	Description of Operations & Breakdown of Gross Revenue		•
	General	\$	
	Insurance	\$	
	Process Servicing	\$	
	Paralegal Services	\$	
	Matrimonial	\$	
	Bailiff Services	\$	
	Retail Store Investigations	\$	
	Banks, Trust Companies, Stock brokerages	\$	
	Other: Describe	\$	
	Total Gross Revenue	\$	
44.	Are customers' files & observation reports documented?	☐ Yes	☐ No
	Do you use audio/video recording devices?	☐ Yes	☐ No
	Are they installed on the property of the person you are investigating?	☐ Yes	□No
	Are customers screened for credibility prior to accepting a contract?	☐ Yes	☐ No
45.	Does your firm provide any audio/visual surveillance service during employment strikes or labour unrest?		□No
	Does your firm offer services of transporting non-striking personnel or others through a strike picket line?	☐ Yes	☐ No
46.	Do you provide services to Financial Institutions or Financial Service Organizations such as banks, trust cor or fundraising companies If yes, please describe in detail the services offered.	npanies, sto	ockbrokers
47.	Confirm the Number of Licensed Private Investigators:		

Completion of this application does not bind the company to provide the insurance. the basis of the contract, should the policy be issued by the Company.	It is agreed, however, that this application shall form
I declare that to the best of my knowledge and belief, all of the foregoing statements declarations upon which an insurance policy may be issued.	s are true and that these statements are the
Signature of applicant	Date
Title	
SUBMITTED BY:	
E-MAIL:	
Sub-Broker Name	
Please Note:	

The undersigned, on behalf of the insured organization, acknowledges that any personal information provided in connection with this application (including but not limited to the information contained in this form) has been collected in accordance with applicable privacy legislation and this information shall only be used or shared by the insurer to assess, underwrite and price insurance products and related services, administer and service insurance policies, evaluate and investigate claims, detect and prevent fraud, analyze and audit business results and/or comply with regulatory or legal requirements. For purposes of the Insurance Companies Act (Canada), this document was issued in the course of **GroupOne Insurance's** insurance business in Canada.