

# LIONS GATE UNDERWRITING MEDIA SHORT FORM APPLICATION

### I. General Information

VIONCY	
N LONG V E COMPA	
Yes	No
Yes	No
Yes	No
	Yes

5.	If you are working as a contractor, is all work carried out under your client's supervision?	Yes	No
----	--	-----	----

6. Please complete the following:

	LAST COMPLETE FINANCIAL YEAR	CURRENT YEAR	ESTIMATE FOR COMING YEAR
a. Total turnover including fee income:	\$	\$	\$
<ul> <li>b. Estimated percentage split of your turnover including fee income for:</li> </ul>			
i. Work carried out for Canadian clients:	%	%	%
ii. Work carried out for US clients not subject to US law:	%	%	%
iii. Work carried out for US clients subject to US law:	%	%	%
iv. Work carried out for clients anywhere else in the world:	%	%	%

#### **II. Business Activities**

7. Split of turnover including fees in the last complete financial year:

%
%
%
%
<b>100</b> %

8. Please give details of your three largest contracts in the last five financial years: (*Give details of current projects if new start-up*):

YEAR	NAME OF CLIENT	INDUSTRY OF CLIENT	NATURE OF CONTRACT	CONTRACT VALUE
				\$
				\$
				\$

#### III. Risk Management

- 9. Do you:
  - a. Have a structured process or procedure in place to ensure that your work does not infringe a third party's intellectual property rights and that you obtain all appropriate licenses or permissions from copyright holders when you use any photographs, pictures, film clips, music or any other content?

If "No", please explain why not:

b. Use lawyers for clearance advice?

If "Yes", please confirm which firm: \_

Yes No

No

Г

10. Do you carry out any printing activities for third parties? If "Yes",	Yes	No
<ul> <li>a. Does any of your printing involve medical records, personally identifiable records, government records or financial information?</li> <li>If "Yes", please provide details:</li> </ul>	Yes	No
b. Do you always obtain final client sign-off before going to print?	Yes	No
11. Do you carry out any direct marketing or sales promotion work?	Yes	No
If "Yes", do you carry out any mailings?	Yes	No
If "Yes", do you undertake 100% mailings? (Contracts where 100% of the client database must receive the mailing) i. If "Yes", please provide details of the nature of the mailing(s) and client(s)	Yes	No
ii. What percentage of your total mailings are 100% mailings?%		
12. Are satisfactory written references obtained from former employers for at least three years prior to the engagement of any employee responsible for money, accounts or goods?	Yes	No
13. Above what amount do payments require at least a two-stage sign-off? \$		
14. Do you hold client funds, or do you have client authority to agree and/or effect transfers or payments on their behalf from client funds or accounts?	Yes	No
If "Yes":		
a. Do you ever act solely on e-mail instructions to transfer funds or make payments from client accounts without taking steps to independently verify the authenticity of the instructions and integrity of any bank account details provided prior to execution?	Yes	No
b. Do you undertake to immediately implement procedures to ensure that there is such an independent verification process in place for all future transactions?	Yes	No
c. What steps have you taken to ensure that the transaction has been completed successfully?		

15.	Do you carry out work only under a standard contract signed by every client?	Yes	No
	If "Yes", please supply a copy of your standard form of contract, or otherwise a typical example of contract used.	Attached	b
	If "No", are all contracts vetted by a legally qualified person before being agreed?	Yes	No
16.	When entering into contracts do you always:		
	a. Exclude liability for consequential, special or indirect damages, loss of profits and liquidated damages?	Yes	No
	b. Cap your overall liability at a reasonable level?	Yes	No
	c. Work to a written specification with your clients outlining the scope of each job?	Yes	No
	d. Ensure that changes to the scope of work are reflected in a written variation of the contract?	Yes	No
	If "No", to any of the above, please explain why:		

17. Do you commit clients to contracts with third parties?	Yes	No
If "Yes", do you always obtain clients written acceptance of the terms of contracts before committing them?	Yes	No
If "No", please provide details:		

18. For what limits of indemnity are quotations required?	

\$250,000	\$500,000	\$1,000,000	\$2,000,000	\$5,000,000	Other
<i>\</i>	\$300,000	<i>\\\\\\\\\\\\\</i>	<i>\_</i> ,000,000	<i>\$3,000,000</i>	Other

## IV. Claims

19. In respect of any of the risks to which this application relates:

a. Has any claim been made (whether successful or not) against you, any predecessor, any past or present principals, directors, partners?	Yes	No
b. Has any loss been suffered by you or any predecessor as a result of the dishonesty or malice of any past or present principals, directors, partners, employees or self-employed person?	Yes	No

If "Yes", to a. or b., please provide details:

DATE OF CLAIM/LOSS	BRIEF DETAILS OF EACH CLAIM/LOSS	TOTAL COST OF CLAIM/LOSS PAID	ESTIMATED TOTAL COST OF CLAIM/LOSS
		\$	\$
		\$	\$
		\$	\$

#### 20. Are you, after full enquiry:

a. Aware of any circumstance which is likely give rise to a claim or loss against you, any predecessor or any past or present principals, directors, partners?	Yes	No
<ul> <li>b. Aware of any shortcoming in your work for a client which is likely to give rise to a claim against you? This includes:</li> </ul>		
i. A shortcoming known to you, but not your client, which you cannot reasonably put right?	Yes	No
ii. A complaint from your client about your work or anything you have supplied which cannot be immediately resolved?	Yes	No
iii. An escalating level of complaint from your client on a particular project?	Yes	No
iv. A client withholding payment due to you after any complaint?	Yes	No
If "Yes" to any of the above, please provide details:		

21.	Do you have any grounds, after reasonable enquiry, for suspecting that any past or
	present principal, director, partner, employee or self-employed person has acted
	dishonestly or maliciously?

Yes No

If "Yes", please provide details:

#### DECLARATION

On behalf of the Applicant/s, I/we declare that, after full enquiry, the contents of this application are true and that I/we have not misstated, omitted or suppressed any material fact or information. If there is any material alteration to the facts and information which I/we have provided or any new material matter arises before the completion of the contract of insurance, I/we undertake to inform the Insurer.

Signature of Principal / Director / Partner: Date	e:
---	----