



# ADDING TO YOUR MEMBERSHIP & EMPLOYEE VALUE PROPOSITION

## ABOUT IMA

IMA's member and employee benefits program is designed to enhance the value you provide to your employees and members. Through partnerships with leading providers, we offer exclusive discounts and easy access to private health insurance, income protection insurance, travel insurance, pet insurance and salary packaging services.



## DISCOUNTED PRODUCTS



### PRIVATE HEALTH INSURANCE

Receive an 8% discount on all NIB Private Health Insurance Products

### INCOME PROTECTION INSURANCE

Receive a 20% discount on all Canopy Income Protection Insurance

### TRAVEL INSURANCE

Receive a 10% discount on all FastCover Travel Insurance Products

### PET INSURANCE

Receive a 5% discount on all Knose Pet Insurance Products

### SALARY PACKAGING

Receive a 5% discount on all Simplygreen group salary packaging

## SIMPLE STEPS TO WORK WITH US

Contact us and let us know about your group

We create customised marketing material and sign up portals

You distribute the promotional material to your team

Your organisation reaps the rewards

# CLIENTS



Join some of Australia's leading businesses in offering exclusive benefits to your employees or members



# PERSONALISED LANDING PAGES AND MARKETING MATERIAL



### SALARY PACKAGING

At Wilson Security, we're committed to enhancing your financial well-being. That's why we're excited to introduce our exclusive Salary Packaging Program in partnership with Simplygreen. Designed to maximise your take-home pay and offer substantial savings on everyday expenses, salary packaging is a smart way to stretch your dollars further.

### BENEFITS

Salary packaging allows you to pay for certain expenses using pre-tax income, effectively reducing your taxable income and saving you money. With options including vehicle leases, eBike leases, remote area housing benefits, professional association fees, and more, there's a way for everyone to benefit. Imagine cutting down on your income tax while enjoying the convenience and savings on costs like fuel, maintenance, insurance, and registration.

### SPECIAL OFFER

As a valued Wilson Security employee, you have access to exclusive offers and benefits through our partnership with Simplygreen:

- Vehicle Leases & Running Costs: Save thousands with novated leasing options.
- Electric Vehicles: Take advantage of no Fringe Benefit Tax and reduced running costs.
- Simplygreen perks: Leasing an electric vehicle, simple and affordable.
- Professional Fees: Cover your professional association fees and self-education expenses pre-tax.
- Simplygreen Perks: Enjoy unique discounts and benefits, exclusive offers with key suppliers, VIP ticketing services, discounted gift cards, and more.

FOR MORE INFORMATION CONTACT SIMPLYGREEN ON 1500 644 322 OR WWW.SIMPLYGREEN.COM.AU

**knose**  
Pet Care Made Easy

### A NEW INCOME PROTECTION INSURANCE PROGRAM

RTBU HAS NEGOTIATED 20% OFF AN INCOME PROTECTION SCHEME THAT IS SPECIFICALLY DESIGNED FOR OUR VALUED MEMBERS.

Through an extensive search, our group buying power and negotiations, we have developed a tax deductible program that offers true market leading benefits, a seamless claims process, and access to expert services and support by an award winning Income Protection provider.

By joining this valuable program, you can enjoy peace of mind knowing that you and your loved ones will be protected if you are unable to earn your regular income.

Market Comparison	Annual Premium*	Annual Income
Trainee Guard - Age 27 - \$95K Income	\$1890.07	\$1502.52
Trainee Driver - Age 38 - \$110K Income	\$3913.66	\$278.66
Train Guard - Age 26 - \$110K Income	\$1955.68	\$1955.68
Train Driver - Age 40 - \$120K Income	\$4759.71	\$1648.78

\* 100% OF INCOME FOR THE 5ST 6 WEEKS THEN 80% FOR THE REMAINDER OF THE CLAIM PERIOD - AS PER ACTING MEMBER.

Secure your income and protect what matters most. Scan the QR code now to discover how this Income Protection program offers comprehensive and affordable coverage, ensuring you and your loved ones are safeguarded within minutes.



### 10% OFF Travel Insurance\*

Call our Australian based call centre and provide code SDAWAMEM10 at time of quote to apply coupon and obtain discount.

1300 409 322



**fastcover**  
Travel Insurance made simple

\* 10% 31/12/22 Offer may be extended. Applies to local and overseas premium at checkout. Excludes travel insurance cover for overseas. Underwritten by Certain Underwriters Ltd (UAGL). Consider PDS & T&C on fastcover.com.au. T&C apply.

### Get up to \$500 off\*

Great value health cover starts here.



There is no charge to your organisation, employees or members.

We find the best deals then professionally create and customise all the marketing material for you to distribute to your team.

Sydney - Brisbane - Melbourne  
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### CLIENT RELATIONSHIP

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