


SPECIALTY MGA

An MNK company

# CYBER

## Navigating Digital Vulnerabilities

CAPACITY WITHOUT BOUNDARIES

SPECIALTY MGA

# CONTENTS

Our Story

At a Glance

The Cyber Threat Landscape

Our Cyber Insurance

Comprehensive Coverage Options

Tailored Solutions for Diverse Clients

Value Added Services

Underwriting Excellence

Our Global Presence

# CYBER

As a premier Managing General Agent, Specialty MGA brings together top-tier industry experts to deliver enhanced capacity across specialty lines and complex risks.

We offer a comprehensive suite of services across all territories, supported by A-rated security and a growing panel of leading reinsurers.

Our areas of expertise include Cyber, Construction & Engineering, Agriculture, Forestry & Parametrics, Property, Energy, Marine, Space & Aviation, Financial Lines, Accident & Health and Surety.

Our GWP was $150m+ in 2023, $500m+ in 2024 and $750m+ in 2025.

Headquartered in the UK (London), with branches in Italy (Milan), Morocco (Casablanca), and the USA (Texas), we are strategically positioned to serve clients globally.



# AT A GLANCE

SPECIALTY MGA

## WHO WE ARE

A leading Managing General Agent offering expertise across multiple lines of business

An experienced team of underwriters with specialised knowledge in their respective fields

Comprehensive capacity across all lines of business, including CAT risks

Efficient underwriting with swift and consistent decisions from our dedicated team

Demonstrated growth, currently writing in excess of $750m (USD) in GWP

A global presence with branches in London, Milan, Casablanca, and Texas

Leveraging a strong international network as part of the MNK Group

## WHAT WE DO

Deploy lines of capacity precisely where needed

Ensure an optimised deployment of capacity through a disciplined and consistent underwriting process

Provide capacity for challenging risks, including those exposed to catastrophic events

Robust operating and auditing procedures, designed to be thorough and effective

Leverage technology intelligently to enhance our processes

Strategic partnerships through meaningful and mutually beneficial relationships with risk carriers and partners



**170+**
Countries of operation

**4**
Global offices

**A-rated**
Capacity

**550+**
Group colleagues

**$750m+**
GWP

# THE CYBER THREAT LANDSCAPE

SPECIALTY MGA

**CYBERCRIME**
One of the world's fastest-growing criminal activities

**MULTIFACETED RISKS**
Financial security and reputation at stake

**DIVERSE MOTIVATIONS**
Financial gain, ideology, sympathy, anger, and espionage

**CUMULATIVE RISKS**
Business interruption, cyber extortion, data loss, and electronic crime



# OUR CYBER INSURANCE

**BESPOKE**
Tailored coverage for modern business challenges

**COMPREHENSIVE**
Comprehensive protection against IT and data-related risks

**EXPERT**
Solutions for businesses of all sizes and sectors

**PROACTIVE**
Proactive approach to evolving cyber threats

## TRANSCENDING CONVENTIONAL RISK BOUNDARIES

Specialty MGA delivers innovative reinsurance solutions across all territories, providing capacity where traditional markets hesitate.

Our approach combines technical excellence with entrepreneurial thinking to transform complex, challenging, and emerging risks into manageable certainties.



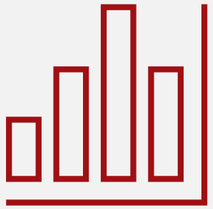
# WHY CHOOSE US?

SPECIALTY MGA



### Technical Underwriting Excellence

Our team includes former Lloyd's underwriters averaging over 25+ years of market experience, providing unparalleled expertise across specialty lines.



### Risk-Bearing Capability

Unlike traditional MGAs, our model incorporates both fee-based agency business and risk participation through our own in-house reinsurance companies. This structure ensures perfect alignment of interests with our capacity providers – we succeed when they succeed.



### Technology-Enhanced Underwriting

Our proprietary rating tools and AI-powered analytics enable superior risk selection and pricing accuracy, with demonstrable results in loss ratio performance.



### Global Distribution Network

Our strategically located offices in the UK, Italy, Morocco, and the United States provide direct access to quality submissions from over 300 broking relationships worldwide.



### Talent Acquisition

Continuing to attract best-in-class underwriters by offering entrepreneurial opportunity backed by strong operational support. Recent additions to our team include industry veterans from major Lloyd's syndicates and international carriers.



### Geographic Expansion

Building on the success of our existing international offices with targeted expansion into high-potential markets, particularly in Europe, Africa the Middle East and Asia-Pacific regions.



### Product Innovation

Developing specialized products for emerging risks where traditional capacity is limited, including renewable energy, cyber, and parametric solutions.

# COMPREHENSIVE COVERAGE OPTIONS

## CORE COVERAGES

- Cyber Liability
- Data Breach Response
- Business Interruption
- Cyber Extortion
- Data Replacement and Restoration

## ENHANCED PROTECTIONS

- Technology Errors & Omissions (E&O)
- Senior Officer Liability for Cyber Events
- Technology Supply Chain Failure
- Operational IT Risk

## SPECIALISED PRODUCTS

- Private Enterprises Cyber Risk Insurance
- Large Corporate Cyber Insurance
- Cyber Excess
- Individual Cyber / Affinity Programs



## OUR STRENGTHS

Market-leading incident response capabilities

Broad business interruption cover

Cybercrime and data breach protection

# TAILORED SOLUTIONS FOR DIVERSE CLIENTS


Retail and Hospitality

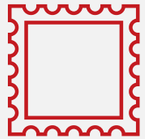

Manufacturing and Construction


Healthcare and Professional Services


Transportation and Utilities


Technology & Telecomms


Financial Services and Banks


Government Organisations


Airlines and Aviation

**At Specialty MGA we take pride in delivering comprehensive Cyber solutions tailored to diverse sectors**

Since our founding, we have built a reputation for excellence by combining deep industry expertise with a commitment to innovation and client success

We deliver flexible and bespoke solutions that transcend traditional limits, empowering you to take on the most complex risks with confidence.

## OUR APPROACH

- Sector-specific risk assessment
- Customised policies for unique organisational needs
- Scalable solutions to grow with your business

# VALUE ADDED SERVICES

## PROACTIVE SOLUTIONS FOR ENHANCED PROTECTION

We partner with you to assess your risk profile and optimise insurance expenditure through a flexible range of services



Comprehensive risk assessments



Regular threat intelligence updates



Employee cybersecurity training programs



Simulated phishing and breach exercises



24/7 incident response team



Post-incident business continuity support

# UNDERWRITING EXCELLENCE

**EXPERIENCED**
We have an experienced team with cybersecurity expertise

**BASED ON DATA**
We use advanced threat modelling and risk quantification

**FLEXIBLE**
We have a flexible underwriting approach for emerging risks

**FAST**
We have a swift quotation process for rapid protection

**COLLABORATIVE**
We offer collaborative engagement with IT and security teams



# OUR GLOBAL PRESENCE



**Specialty MGA UK**

110 Bishopsgate
London
EC2N 4AY
United Kingdom

+44 (0)20 4559 1581

info@specialty-mga.com

**Specialty MGA Texas**

211 E. 7th Street, Suite 620
Austin
TX 78701-3218
USA

+1 305 200 8800

info@specialty-mga.com

**Specialty MGA Italy**

Via Mario Pagano 52
20145 Milano
Italy

+39 02 8295 4564

info@specialtymgaitaly.com

**Specialty MGA Retakaful**

110 Bishopsgate
London
EC2N 4AY
United Kingdom

+44 (0)20 4559 1581

info@specialty-mga.com

**Specialty Aqua MGA**

110 Bishopsgate
London
EC2N 4AY
United Kingdom

+44 (0)20 4559 1581

info@specialty-mga.com

**Specialty MGA Africa & Middle East**

Les Jardins d'Anfa IMB-D N°201 ETG 2
Casablanca Finance City
Morocco

+44 (0)20 4559 1581

info@specialtymgaafrica.com

# YOUR DEDICATED SPECIALISTS


**Marcus Smithson**
Head of Financial Lines & Cyber

marcus.smithson@specialty-mga.com

T +44 (0)20 4559 1581
M +44 (0)7483 522 200



**Tony Loizides**
Financial Lines & Cyber

tony.loizides@specialty-mga.com

T +44 (0)20 4559 1581
M +44 (0)7742 809 214



**Davood Khalaghizadeh**
Financial Lines & Cyber

davood.khalaghizadeh@specialty-mga.com

T +44 (0)20 4559 1581
M +44 (0)7483 522 194


Find out more at specialty-mga.com



**CAPACITY WITHOUT BOUNDARIES**

SPECIALTY MGA

An MNK company

July 2026

Specialty MGA UK Limited is a company registered in England and Wales (13797608) and is an Appointed Representative of MNK International Limited, which is authorised and regulated by the Financial Conduct Authority (509492). Registered office: Lynwood House, 373-375 Station Road, Harrow, Middlesex, HA1 2AW, United Kingdom.

Specialty MGA Africa & Middle East Limited. Maroc N° I.C.E: 003569680000071. IF: 66026542. Registered office: Kowork CFC, Casa Business Towers Avenue, Main Street, CFC, Casablanca 20250, Morocco.

Specialty MGA Italy Srl is an Insurance Intermediary authorised and regulated by the Italian Insurance Regulator IVASS (RUI A000731276). VAT (IVA): 12972700962. Registered in Italy, Milan (REA MI – 2695533). Registered address: Via Mario Pagano 52, 20145 Milan, Italy. PEC: specialtymgaitalysrl@pecimprese.it.

Specialty MGA Retakaful Limited is a company registered in England and Wales (15179080). Registered office: Lynwood House, 373-375 Station Road, Harrow, Middlesex, HA1 2AW, United Kingdom.

Specialty MGA Texas LLC is authorised and regulated by the Texas Department of Insurance and is a company registered under the laws of Texas (805491151). Registered office: 211 E. 7th Street, Suite 620, Austin, TX 78701-3218, USA.

**Specialty MGA**

110 Bishopsgate, London, EC2N 4AY

T +44 (0)20 4559 1581

E info@specialty-mga.com

specialty-mga.com